

**COMPREHENSIVE  
ANNUAL  
FINANCIAL  
REPORT**

FOR THE  
FISCAL YEARS  
ENDING  
JUNE 30, 2017  
and 2016



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# Comprehensive Annual Financial Report

For Fiscal Years Ended

June 30, 2017 and 2016

Prepared by the Accounting Department

Andrea Williams, General Accounting & Budget Manager

Hunter Harvath, AICP, Assistant General Manager

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# Section I

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## **INTRODUCTORY**

- Letter of Transmittal
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**Board of Directors and Passengers of Monterey-Salinas Transit  
Monterey, California  
December 22, 2017**

**Comprehensive Annual Financial Report (CAFR)  
Years Ended June 30, 2017 and 2016**

**FORMAL TRANSMITTAL OF THE CAFR**

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of Monterey-Salinas Transit (MST) for the fiscal years ending June 30, 2017 and 2016. This transmittal letter provides a summary of finances, achievements, economic prospects and services in a manner that is easily accessible to those without a background in accounting or finance. Further explanation of financial matters is provided in the Management's Discussion and Analysis provided in the Financial Section of this Report.

As required by state law, independent auditors selected by the Board of Directors audited the financial statements contained in the CAFR. For the fiscal years ended June 30, 2017 and 2016, Vavrinek, Trine, Day & Co. LLP, expressed an opinion that the statements are fairly stated in all material respects and in compliance with accounting principles generally accepted in the United States of America. This most favorable type of opinion is commonly referred to as "unmodified" or "clean". While the independent auditor has expressed such an opinion, MST management takes sole responsibility for the contents of this CAFR, including its presentation, completeness and disclosures. To the best of its knowledge, staff believes the information to be accurate in all material respects.

**PROFILE OF THE REPORTING ENTITY**

Monterey-Salinas Transit (MST) was an independent political subdivision of the State of California. It was originally formed by a joint-powers agreement in 1972, which was revised in 1981 to include the Salinas Transit System. As of July 1, 2010, the MST Joint Powers Agency was replaced by the Monterey-Salinas Transit District, which was created through legislation (AB 644 Caballero) passed by the California Legislature and signed into law by Governor Arnold Schwarzenegger. The borders of the MST District are contiguous with those of the County of Monterey. The County of Monterey (the "County") is located along the Central Coast of California, bordered on the south by San Luis Obispo County, the west by the Pacific Ocean, the east by San Benito County, and the north by the counties of Santa Clara and Santa Cruz.

MST provides bus transit services throughout the County and north into downtown Watsonville, Aptos, and Santa Cruz in Santa Cruz County and Gilroy, Morgan Hill and San Jose in Santa Clara County, as well as south to San Miguel, Paso Robles, and Templeton in northern San Luis Obispo County. There is no other organization within Monterey County with a similar scope of public transportation service.

MST began operations in 1973 as Monterey Peninsula Transit and, by 1981, had consolidated two separate municipal systems into a viable network of local service throughout a 110 square-mile service area. In 1997, MST began operation of RIDES, a demand-response paratransit service for patrons with mobility impairment that had been previously operated by the County government. Over the years, MST's service area has expanded to what is as of fiscal year 2017 approximately 294 square miles.



MST has received recognition as a leader in the public transit field with numerous awards. MST programs and individuals have been honored by the American Public Transportation Association, the Transportation Agency for Monterey County (the transportation-planning agency for Monterey County), the California Transit Association, California Association for Coordinated Transportation, the Monterey County Business Council, Monterey Peninsula Chamber of Commerce, Old Monterey Business Association, Monterey County Hospitality Association, California Transportation Foundation, the Monterey Bay Aquarium, and the Secretary of the US Army. In 2012, MST was awarded the Gold Safety Excellence Award by the American Public Transportation Association in recognition of the agency being named the safest bus system nationwide in the 4 million to 20 million annual boardings category.

### ***Special Purpose District***

MST is a special purpose district governed by a thirteen-member Board of Directors. The county Board of Supervisors selects one of its own members to serve on the MST Board. The mayors of each of the twelve cities in the county appoint one elected city official, bringing membership to thirteen. Directors meet once a month to determine overall policy for MST. A fifteen-seat Mobility Advisory Committee (representing seniors and persons with disabilities) provides non-binding input to the Board.

The mission of MST is advocating and delivering quality public transportation as a leader within our community and industry. The Board of Directors adopts objectives, key business drivers and then monitors staff implementation of programs and policies. This strategic planning process also provides the basis for the operating budget and the capital improvement program. MST's key business drivers are organized under four general categories:

1. Operate safely, effectively and efficiently
2. Increase customer satisfaction
3. Strengthen employee development and satisfaction
4. Enhance support by MST members and other stakeholders

Some of the major objectives and initiatives from fiscal year 2017 include the following:

- Complete move-in and dedication of 19 Upper Ragsdale Administration facility
- Begin construction of Monterey Bay Operations and Maintenance facility
- Secure grants to fund South County maintenance facility project
- Implement new projects from Measure Q transportation improvement plan
- Commence feasibility study of Bus Operations on State Route 1 Shoulders and Monterey Branch Line in coordination with Santa Cruz Metropolitan Transportation District



### ***The Organization***

MST is organized into the following principal departments:

*Administration and Finance* - responsible for employee administration and development, labor relations and safety and security, information technology, treasury and debt management, budgeting, grant administration, general accounting, payroll, audit functions; procurement, parts and inventory control; government relations, marketing, advertising, public information, customer service; route scheduling and planning; and grant development.

*Facilities and Maintenance* - responsible for property management/maintenance as well as revenue vehicle and support vehicle maintenance.

*Operations* - responsible for administering bus transportation, various shuttles and special transit services, ADA programs, and quality assurance; oversight of MST's mobility management programs for seniors and persons with disabilities.

### ***Service Delivery Network***

At the end of fiscal year 2017, the MST fixed-route bus system consisted of fifty-nine routes: thirty-two operated by MST personnel, twenty-seven routes operated by MV Transportation, Incorporated, and one route – the MST Trolley – operated by both MST and MV. In fiscal year 2017, vehicles on these routes system-wide traveled approximately 4,572,297 miles and carried 4,262,312 passengers. RIDES, MST's paratransit service, transported approximately 132,769 mobility impaired patrons during fiscal year 2017 on 34 specially equipped minibuses, minivans and sedans.

Since the founding of MST as a public agency, bus ridership in Monterey County escalated from 280,000 in fiscal year 1973 to nearly 5 million in fiscal year 2002. As MST completed its 30th year of service in 2002, ridership had increased nearly 1,800 percent. Service improvements to MST's Monterey Peninsula routes in January of 2007 provided more direct service and reduced the frequency of transfers between lines for customers. Because of this increased convenience for customers, the number of individual boardings had leveled off in fiscal year 2008 to 4.7 million, followed by a further drop in fiscal years 2009 and 2010 due to the severe economic downturn and associated high unemployment rate. In fiscal year 2011, ridership began to rebound, posting a 3 percent increase over the previous year. By fiscal year 2012, MST's 40th year, service reductions and a system-wide fare increase began to erode ridership further, even though operational efficiency measured in passengers per hour improved during the year. This ridership slide continued into fiscal year 2013 as the economy struggled to recover, especially in the Salinas area. Encouragingly, fiscal year 2014 saw a nearly 5% increase in ridership, rebounding above 4.2 million annual boardings. Further solidifying this trend, ridership increased again in 2015 by 1.6% and by another 1.7% in 2016. With many transit agencies across the nation seeing ridership eroding due to prolonged low fuel costs and other factors, MST is bucking that trend in 2017 with relatively stable levels in passengers carried.



MST is a partner in a variety of community events in Monterey County and provides transportation service to the Monterey County Fair, Monterey Jazz Festival, California International Airshow, the Monterey Symphony, the Salinas Holiday Parade of Lights, the Monterey Bay Aquarium, and First Night festivities on New Year's Eve. MST buses also travel to Big Sur (daily during the summer months – on weekends during the remainder of the year), where visitors can observe the natural beauty of the region. During its four-plus decades of operations, MST has provided transportation to special internationally recognized events such as the 1985 Monterey Bay Aquarium Opening Day and the 1987 visit by Pope John Paul II. Additionally, MST has provided emergency services to the community evacuating local residents affected by natural disasters including floods, fires, and earthquakes as well as other incidents such as major power outages and chemical leaks.

During fiscal year 2017, MST implemented further expansions in transit services for CSUMB students, faculty, and staff, and operated the longest public transit route in the nation, with daily bus service between King City and San Jose Mineta International Airport and Diridon Train Station – approximately 120 miles, or the equivalent of the distance between Washington DC to Philadelphia. Most importantly, MST utilized revenues from Measure Q – a 1/8% local sales tax to support transit services for seniors, veterans, and persons with disabilities – approved by an overwhelming 72.54% margin in November of 2014 – to introduce a new transit line designed with veterans advocacy groups to connect Salinas with the newly opened VA clinic in Marina. These new Measure Q local funds have provided financial stability for the agency for the first time in many years, despite funding uncertainties at the federal and/or state levels.

### ***Special Projects and New Programs***

MST celebrated 15 years of South Monterey County service by providing free Line 23 bus rides on May 4, 2017. The daylong promotion welcomed passengers between King City and Salinas, including stops in Greenfield, Soledad, Gonzales, and Chualar. MST team members also handed out gifts and awarded free monthly passes to a number of individuals at the Gonzales Shopping Center stop. With the responsibility of providing public transportation for over 4 decades, MST is focusing on several major projects designed to improve travel in the County and into Santa Clara and San Luis Obispo Counties, which include:

### **MST Operations & Maintenance Facility Expansion and Remodel Project**

MST's headlining achievement in 2017 was the commencement of construction at its One Ryan Ranch Road property, allowing the \$20 million reconstruction and expansion project to move forward. This unprecedented project for MST will create new maintenance bays, expanded bus parking capacity, and new driver and mechanic areas for rest breaks, exercise and training. Areas at the One Ryan Ranch Road facility formerly occupied by administrative staff will be transformed into maintenance shops and parts rooms, while a second floor will be added to house additional office space and a new state-of-the-art communications center, complete with a bird's eye view of the bus yard. During FY 2016, design and engineering was completed and all permits secured for construction, which began in December of 2017.



### **Joe Lloyd Way Temporary Bus Operations and Maintenance Facility**

As the groundbreaking date for construction at One Ryan Ranch Road approached, it became clear that maintaining daily bus maintenance, fueling and cleaning activities at the facility would be infeasible while simultaneously making the site available for construction work. Not only would it be a logistical challenge, concerns regarding the safety of MST employees working around an active construction site led staff to search for a temporary operating and maintenance facility. After a county-wide search for this temporary location, staff was able to work with the US Army to lease bus parking and maintenance bays as well as employee parking, office and break areas on federal property on Joe Lloyd Way on the former Fort Ord. MST's long-standing cooperative partnership with the US Army as the primary transportation provider to the Defense Languages Institute at the Presidio of Monterey facilitated this lease agreement. With minimal disruption to day-to-day operations and virtually unnoticed by customers, this move to a temporary location allowed MST to turn the entire One Ryan Ranch Road property to the construction crews, which are expected to complete their work by spring of 2018.

### **South County Bus Operations & Maintenance Facility**

With the continued expansion of MST's bus service in southern Monterey County and northern San Luis Obispo County, MST has identified a need for a satellite bus maintenance and operations facility in the southern part of the county. Currently, MST dispatches buses from Monterey and Salinas to travel – often empty – to the southern reaches of its service area to begin their routes. Having a bus facility in South County could save substantial labor and fuel costs, not to mention reduce the amount of greenhouse gases produced by the MST fleet. To that end, MST staff evaluated several potential parcels in South County and, with the authorization of the Board of Directors, purchased a 4.8-acre tract in an industrial park in King City. In addition, staff began working with the US Department of Agriculture to secure low-interest financing from its Community Facilities program, which is designed to build public buildings and other infrastructure in rural areas with populations of less than 20,000. If successful in securing the financing, the MST South County Bus Operations & Maintenance Facility would be the first public transit facility financed and built through the USDA's Community Facilities program.

### **MST Military Partnerships**

During fiscal year 2009, MST implemented two new transit lines that connect the Naval Postgraduate School in Monterey with the La Mesa military housing community as well as housing areas on the former Fort Ord. Building on the success of the aforementioned Naval Postgraduate School routes, MST entered into another partnership with the Presidio of Monterey for transit service. Shortly after the beginning of fiscal year 2010, nine express lines were implemented connecting the base with communities throughout the county. These unique partnerships have been funded by the military through the Department of Transportation transit benefit program and provide meaningful congestion reduction on the streets leading to NPS and the Presidio of Monterey and at each facility's limited parking areas. Further expansion of MST's military partnerships occurred in fiscal year 2013, with the addition of Sunday service to MST's two long-distance commute routes connecting Fort Hunter Liggett in extreme southern Monterey County with communities in the Salinas Valley as well as Paso Robles in San Luis Obispo County. While similar to MST's Naval Postgraduate School and Presidio of Monterey programs, the Fort Hunter Liggett partnership is funded through both the federal transit benefit as well as through Federal Transit Administration Section 5311(f) rural intercity transportation grants, which are unique to this service in extreme southern Monterey County. After years of uncertain funding of the federal transit benefit program, in December 2015 Congress finally made the program permanent at an amount that will make these partnerships financially feasible into the future. In addition, staff from both MST and the US Army redoubled efforts to increase participation in the program among enlisted personnel at the Presidio, further stabilizing the partnerships. A bus shelter installation program was being planned by staff members of both MST and the Army during FY 2017, with implementation anticipated in FY 2018.





### **CSUMB University Pass Program / Hartnell Free Fare Zone**

A joint project between California State University Monterey Bay and MST, the CSUMB University Pass program offers unlimited access to MST's entire route network for students, faculty and staff. In addition, the University Pass program funds expanded transit services on campus, as well as connections off campus to Marina, Seaside, Sand City and downtown Monterey, especially late at night on Fridays and Saturdays. After more than doubling its financial support for public transit to the campus in FY 2015, CSUMB continued its robust funding level, enabling the unprecedented expansion in bus service in and around the university to continue, adding an additional bus line to downtown Monterey and Del Monte Shopping Center on weekends for the benefit of students living on campus. CSUMB University Pass boardings continued to be a strong component of MST's overall ridership in FY 2017. At Hartnell Community College, the Associated Student Senate continues to fund a free fare zone at the Central Salinas campus through student activity fees and has expanded the zone to include its new Alisal Campus on the east side of the city as well as its King City satellite campus. This free fare zone enables students to board for free at MST bus stops adjacent to the three campuses. Return trips to the college areas are full fare, providing effectively a 50% discount for Hartnell students who use MST to get to and from classes. MST is reimbursed for lost revenue on a per-student basis.

### **Seniors, Veterans, and Persons with Disabilities**

For many county residents, especially seniors, veterans, and those with disabilities, MST provides the only means of transportation via its accessible fixed-route and RIDES services. The entire fleet of vehicles is equipped with wheelchair lifts, and full-size buses have kneeling features to ease access. During the fiscal year, MST continued its subsidized taxi programs for seniors living in Salinas and the Monterey Peninsula as well as for RIDES clients on a county-wide basis. Trips on taxis are subsidized for RIDES clients and persons 65 and over using MST's Measure Q funds. MST's senior shuttle program was enhanced in FY 2014 in the city of Salinas to include the new Line 95 Williams Ranch-Northridge, and Lines 91 and 92 were expanded in FY 2016 to include the Del Mesa Carmel senior living complex. To complement these expanded programs for seniors and persons with disabilities, MST offers travel training services to instruct prospective customers as to how to use fixed-route transit buses. In addition, MST offers assistance carrying packages for seniors who ride the bus and accompanying them on their trips through its volunteer "Navigators" program. With federal funding for these beneficial programs being curtailed or eliminated through FY 2015, MST laid the groundwork in FY 2014 for a local sales tax to support transit services for veterans, seniors and persons with disabilities. This 1/8% sales tax was placed on the November 4, 2014, ballot and was approved with 72.54% of the vote. With this victory, MST's services for seniors, veterans and persons with disabilities were preserved intact for FY 2016 and were expanded in FY 17 with the introduction of a new Veterans Shuttle as well as expanding the "half-fare" discount to veterans.

In 2016, MST entered its 20th year of providing paratransit service to people with disabilities in Monterey County through its paratransit contractor, MV Transportation, Inc. MST is in full compliance with the federally mandated Americans with Disabilities Act. In the fiscal year that ended June 30, 2017, RIDES vehicles, owned by MST and operated by MV Transportation under contract, traveled a total of 976,231 revenue miles throughout the service area. To augment increased demand for this service, MV Transportation subcontracts with local taxicab companies to transport RIDES clients to ensure that every trip demanded is provided.



## **FINANCIAL POLICY AND CONTROL**

MST is accounted for in a single enterprise fund on the accrual method of accounting. In developing and evaluating the accounting system, emphasis is placed on the adequacy of internal accounting controls.

### ***Internal Accounting Controls***

Internal accounting controls are designed to provide reasonable, but not absolute, assurance regarding:

1. The safeguarding of assets against loss from unauthorized use or disposition; and
2. The reliability of financial records for preparing financial statements and accounting for assets.

The concept of reasonable assurance recognizes that:

1. The cost of control should not exceed the benefits likely to be derived; and
2. The evaluation of costs and benefits requires estimates and judgments by management.

All internal control evaluations occur within the above framework. We believe that MST's internal accounting controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions.

### ***Cash Management***

The Board of Directors has adopted an investment policy as prescribed by State of California law. This policy emphasizes safety and liquidity over return on investment. Within these parameters, MST pursues a prudent cash management and investment program in order to achieve maximum return on all available funds. MST's policy is to hold securities to maturity to avoid losses from a potential sale.

### ***Budgetary Control***

State law requires the adoption of an annual budget, and the Board of Directors has unlimited authority to approve and amend the budget. In the opinion of legal counsel, the *State of California's* Gann Act appropriation limit does not apply to this special purpose organization. Staff bases the MST budget on agency goals and objectives and presents it to the Board of Directors in the spring of the preceding fiscal year. The Board adopts a balanced budget by resolution that is supported by adequate reserves to cover excess expenditures over revenues. Cost center managers are responsible for monitoring budget-to-actual performance.

MST's budget process identifies goals and objectives and allocates resources accordingly. Operating revenues and expenses are budgeted on the accrual basis and staff monitors and controls progress through variance analysis. A supplemental schedule comparing the adopted budget to actual on a budgetary basis is included in the Financial Section.



**FINANCIAL HIGHLIGHTS – More financial information is available from the Management Discussion and Analysis included in the Financial Section.**

Monterey-Salinas Transit's financial position continues to be strong, especially after the passage of Measure Q – the 1/8% sales tax to support transit services and projects for seniors, veterans and persons with disabilities. However, world-wide economic realities and uncertainties about funding at the federal level will necessitate close monitoring of revenues and expenses. FY 2017 saw no fare increases, and no additional service reductions were required on MST's Presidio military partnership routes since Congress permanently raised the federal transit benefit, which supports this program. Financial planning is based on the assumption of steady ridership patterns, continuation of the bus acquisition and replacement program, and extraordinary capital requirements associated with a robust vehicle replacement program and the need for additional bus maintenance and storage capacity. Without a local sales tax to support its bus operations and capital projects, Monterey-Salinas Transit's financial position would continue to be subject to state and federal actions related to increases or decreases in transportation funding as well as the ability of the US Congress to adopt annual budgets promptly and effectively. With Measure Q revenues flowing to the agency for two fiscal years, MST's financial position and its ability to implement a robust capital program have never been more promising.

***Revenue Sources***

MST utilizes six primary sources of revenue to operate its public transit services: passenger fares, local transportation funds, investment income, non-transportation funds, federal funds, and – as of April 1, 2015 – local sales taxes. Operating income from patron fares and/or local transaction and use taxes must cover at least 15 percent of applicable operating expenses to be eligible for the State of California Transportation Development Act (TDA). TDA funding returns one-quarter of one percent of the state sales tax collected in Monterey County to support transportation operations, planning and projects, including MST bus service. This state-directed revenue now covers a significant portion of MST's operating expenses for fixed-route services, provides the local match for federal grants, and finances other needed capital programs. In addition, MST still relies heavily on federal assistance for capital and operating expenditures. However, with the passage of Measure Q, the 1/8% sales tax approved by voters in November of 2014, approximately \$8.5 to \$9.0 million will flow to MST annually for the next 15 years, which will continue to greatly stabilize MST's ongoing budgetary needs and cash flow. In addition, the Transportation Agency for Monterey County was successful in passing a county-wide sales tax (Measure X) that contains some capital and operating funds to support additional MST projects and programs. As this tax is effective for 30 years, staff is working with TAMC to align the cash flow of the sales tax funds with the anticipated needs in the coming years.

***Expenses***

Overall expenses are classified into nine categories: salaries/benefits, professional and technical services, materials and supplies, utilities, insurance, taxes, purchased transportation and other expenses and depreciation.





### ***Capital Program***

As with previous fiscal years, bus replacement remains the primary capital need for the agency. In fact, approximately half of MST's full-sized buses have reached their replacement age. In FY 2013, MST received a \$788,000 grant for four new hybrid diesel electric minibuses, which were delivered and deployed into service later that year. In addition, federal grants have helped MST purchase additional commuter-style coaches for use on rural transit lines in southern Monterey County. Federal grants have also allowed MST to replace and expand its minibus fleet to meet the specific transportation needs of elderly and disabled populations in the county. During FY 2015, MST utilized a \$5 million federal State of Good Repair capital grant to complete the purchase of 16 replacement transit buses. In addition, Regional Surface Transportation Funds began to be available again after a six-year hiatus, enabling MST to replace virtually all of its fixed-route minibuses that were due for retirement. And, California Proposition 1B Transportation Bonds continued to provide needed local match for federally funded capital projects and bus replacements and funded other capital needs of the agency related to safety, security and technology. In FY 2017, an order of 25 transit buses was placed, with delivery expected in the second half of FY 2018. The purchase of these buses is made possible by utilizing a variety of federal, state and local funds. In the coming years, similar creative funding patchworks will be required to keep MST's rolling stock in a state of good repair.

MST's other major capital need – additional capacity to maintain and park buses – will soon be met as construction began on the expanded Monterey bus facility, which will be completed during the next fiscal year. In addition, property that was acquired during FY 2016 in King City, will be the site of a future bus maintenance and operation facility, further addressing MST's capital facility needs. In the near future, MST will be turning to its Salinas bus maintenance and operations facility to identify ways to expand capacity at that location as the city is anticipating future growth towards the northeast quadrant of its boundaries.

### **ECONOMIC CONDITIONS**

Ranking high in affluence among Northern California counties, Monterey County has a maturing economy that has seen a degree of stagnation in recent years as Silicon Valley and much of the rest of the Bay Area have once again resumed geometric growth attributed to a resurgent tech sector. Due to lack of substantial economic diversification, Monterey County has traditionally depended upon two industry segments for its prosperity – agriculture and tourism. Recent statistics show that a third segment – education – is nearing a level of economic impact as tourism. In addition, the various military installations in the county pump \$1 billion of economic impact into the area. MST has begun to leverage these educational and military sectors with its contracts for service with CSUMB, Hartnell College, Presidio of Monterey, Naval Postgraduate School, Fort Hunter Liggett, and Camp Roberts.

In fiscal year 2007, signs of economic stabilization appeared in low unemployment rates and steady tourism levels, which led to increased revenues from sales taxes generated by these sources. By fiscal year 2008, economic uncertainty had begun to emerge culminating in record high fuel prices, plummeting home values and lower tax revenues on the horizon. As the nation's economy entered into the worst recession since the Great Depression of the 1930's, MST's ridership and sales tax-based revenues fell accordingly. By FY 2013, the state's fiscal crisis seemed to have stabilized, with previous years' transit funding diversions having been replaced by a more reliable, albeit lower, fuel-tax based funding assistance program. However, the \$30 million in transit funding lost in the county through state takeaways, diversions and cuts over the last decade will most likely never be recouped by the agency.



In response, MST covered these shortfalls with fare increases, reductions in staffing and delay or cancellation of capital projects to reflect these state budgetary changes. While federal ARRA funds provided MST some temporary stability in its budgetary picture for fiscal years 2009 and 2010, MST has since exhausted its federal ARRA apportionment and has to now rely on its traditional sources of revenue as the economy slowly recovers. Given the uncertain short- and long-term economic outlook, MST continued to take a prudent course of cutting expenditures and staffing while seeking to maintain and enhance productive routes and public/private and public/public partnerships as much as possible.

This conservative approach to budgeting, along with broad-based community support – facilitated the successful passage of Measure Q – a 1/8% sales tax to support transit services for seniors, veterans, and persons with disabilities – in November of 2014. Then, in November of 2016, an additional sales tax for transportation was passed in the county, which will generate approximately \$55 million for MST projects and services over the next 30 years. After years of financial instability due to state and federal budgetary problems, MST finally has a favorable financial outlook supported by the reliability of local sales tax revenues – for the first time ever.

## **FUTURE OUTLOOK**

Notwithstanding current economic fluctuations, MST anticipates continuing its transformation from its role as a local and line-haul bus operator to a more diversified enterprise encompassing multiple modes and performing mobility management for the entire community. MST will continue to provide local transportation for municipalities, but also will support its feeder bus service northward to San Jose and the San Francisco Bay area as well as southward to Paso Robles and San Luis Obispo County while strengthening its military and university partnerships, which are expected to generate approximately \$6 million in revenue annually.

While the 2010 census showed minimal population growth in most areas of the county, the long-term economic success of the region will be measured more directly by the quantity and quality of new jobs created in the region. Air quality standards are set by the Monterey Bay Air Resources District with implementation of congestion management plans by local agencies. These air quality programs are underwritten by a variety of public and private funding sources, with new “cap and trade” funds continuing to flow in FY 2017 as California’s historic greenhouse gas reduction legislation (AB 32 / SB 375) is fully implemented. Capital funding will continue to be required to support a bus acquisition program consistent with MST’s fleet modernization standards as well as to meet MST’s need for expanded operations and maintenance capacity on the Monterey Peninsula and in the Salinas Valley. Innovative Bus Rapid Transit projects and alternative fuel propulsion projects were in operation this fiscal year and continue to produce positive results. Staff is working on planning efforts for a phase two of its Bus Rapid Transit system as well as anticipating the delivery of two electric buses next year.



## **SUMMARY**

The men and women of Monterey-Salinas Transit and its contract service provider (MV Transportation, Inc.) bring an effective combination of skills, experience and dedication to carrying out their mission of advocating and delivering quality public transportation as leaders in our community.

MST operates a modern bus fleet which meets or exceeds all state and federal air quality rules, implemented the first Wireless Power Transfer Electric Bus System for a public transit system in the Western Hemisphere, has constructed a state-of-the-art Bus Rapid Transit system, has developed award-winning partnerships with four local military installations, and is an active participant in a coordinated regional transit network covering one-fifth of the coast of California with direct connections to neighboring systems in 3 surrounding counties. Plus, for the first time ever in Monterey County, it secured voter approval of a local sales tax to support public transportation. All told, MST services provide a choice in alternatives to automobile travel; improved access to work, education, and recreation opportunities to members of our community; and help improve the quality of life in the region by reducing traffic congestion and improving air quality.

With the federal transportation trust fund now insolvent, MST will have to maintain a balanced budget through conservative fiscal policies and new revenue-generating partnerships with public and private entities – and through its new 1/8% sales tax, which took effect April 1, 2015. MST expects to carry out its three-year strategic plan without compromising the sound financial structure developed over its four decades of operations. After past economic downturns, Monterey County has recovered more quickly than most other areas in California and the nation. However, given the scope and magnitude of this most recent economic slide, portions of the county – including the Salinas Valley – may struggle to recover as quickly as they have in the past.

With the dedication of its transit professionals, Monterey-Salinas Transit will continue to meet the transportation challenges faced by our community and will strive to exceed the expectations of our customers, employees, and stakeholders.

## **AWARDS**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Monterey-Salinas Transit for its comprehensive annual financial report for the fiscal year ended June 30, 2016. This was the fifteenth consecutive year that MST has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.



## **ACKNOWLEDGEMENTS**

The preparation of this report required the dedicated extra efforts of MST staff and we extend our grateful recognition to all individuals who assisted. Within the Finance Division, we particularly wish to acknowledge the contributions of General Accounting and Budget Manager Andrea Williams and Accountant Lori Lee and to recognize the high level of professionalism they bring to Monterey-Salinas Transit. In addition, this report could not have been produced without the timely audit and expert guidance of Vavrinek, Trine, Day & Co., LLP. Finally, we wish to thank the Board of Directors for their interest and support in the development of a strong financial system. We acknowledge that management is responsible for the content of this Comprehensive Annual Financial Report.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Carl Sedoryk", written in a cursive style.

**Carl Sedoryk**  
General Manager/CEO

A handwritten signature in black ink, appearing to read "Hunter Harvath", written in a cursive style.

**Hunter Harvath, AICP**  
Assistant General Manager



Government Finance Officers Association

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Presented to

**Monterey-Salinas Transit  
California**

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended

**June 30, 2016**

A handwritten signature in black ink, reading "Jeffrey R. Emswiler". The signature is fluid and cursive.

Executive Director/CEO

# **MONTEREY-SALINAS TRANSIT**

## **BOARD OF DIRECTORS**

**Fiscal Year Ending June 30, 2017**

TONY BARRERA, Chair, City of Salinas

MIKE LEBARRE, Vice Chair, City of King City

CAROLYN HARDY, City of Carmel-by-the-Sea

KRISTIN CLARK, City of Del Rey Oaks

ROBERT BONINCONTRI, City of Gonzales

YANELY MARTINEZ, City of Greenfield

FRANK O'CONNELL, City of Marina

DAN ALBERT, City of Monterey

KEN CUNEO, City of Pacific Grove

MARY ANN CARBONE, City of Sand City

DAVID PACHECO, City of Seaside

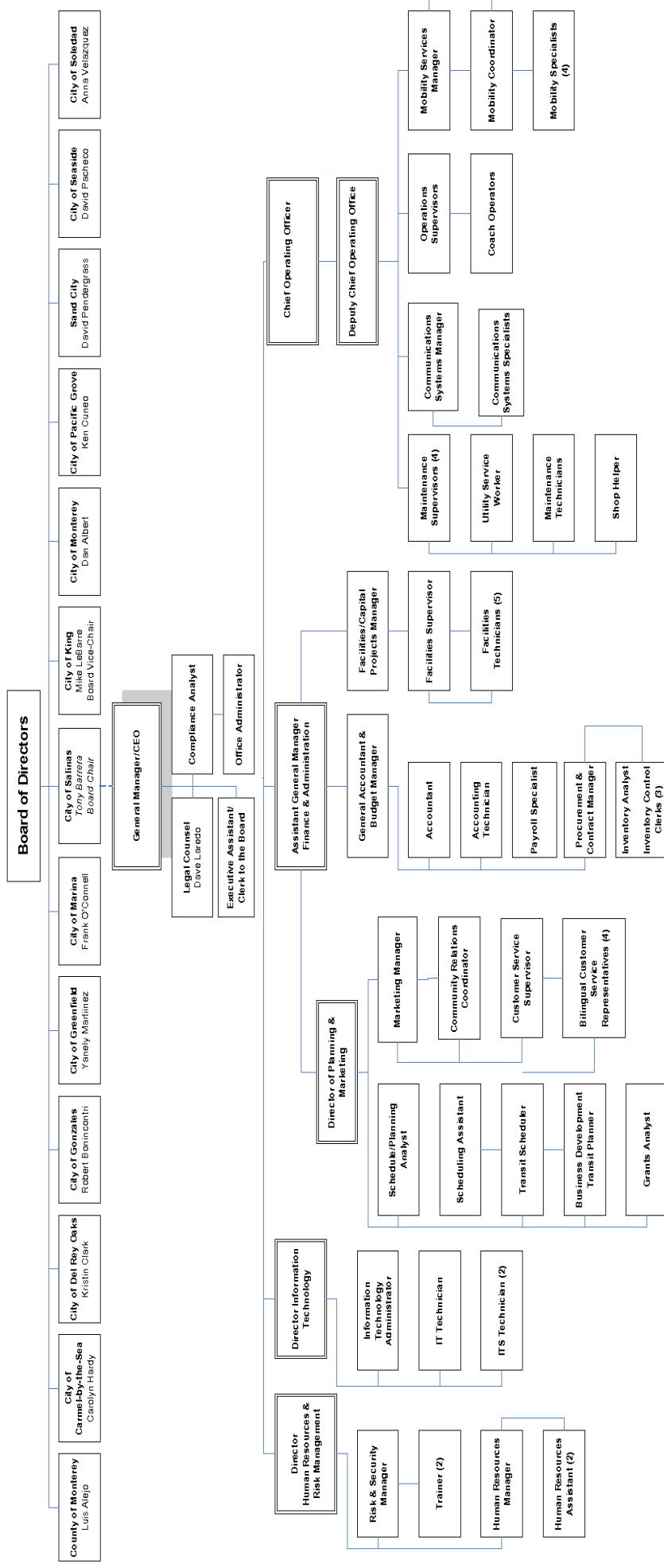
ANNA VELAZQUEZ, City of Soledad

LUIS ALEJO, County of Monterey

# Monterey-Salinas Transit

## Organization Chart

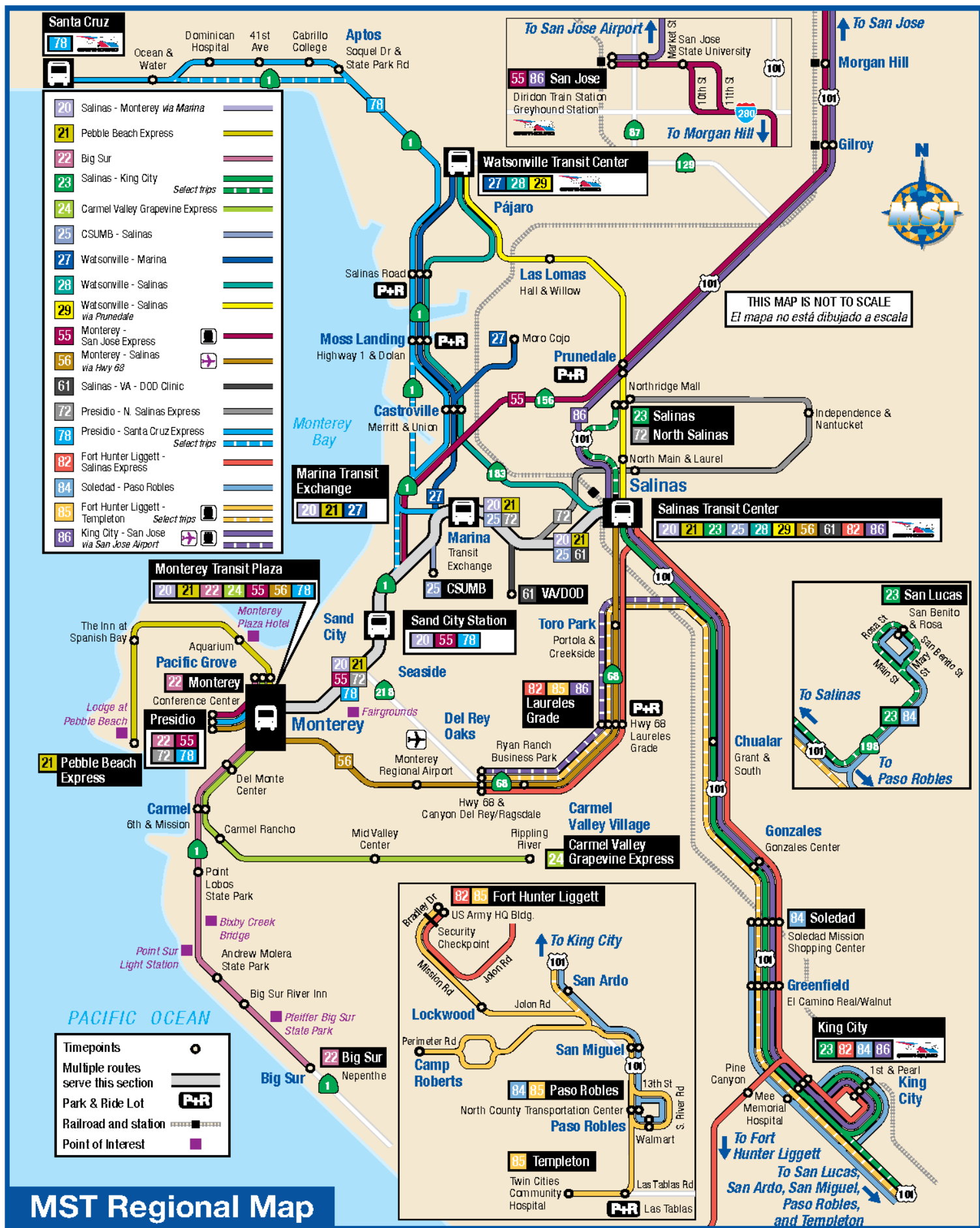
### FY 2017



***MST  
Service  
Area***







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# Section II

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## **FINANCIAL**

Independent Auditor's Report

Management's Discussion and Analysis

### **Financial Statements**

- Statements of Net Position
- Statements of Revenues, Expenses, and Changes in Net Position
- Statement of Cash Flows
- Notes to Financial Statements

### **Required Supplementary Information**

- Schedule of Changes in Net Pension Liability and Related Ratios
- Schedule of Employer Pension Contributions

### **Other Supplemental Information**

- Consolidating Schedules by Program
- Budgetary Comparison Schedule

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## INDEPENDENT AUDITOR'S REPORT

The Board of Directors of  
Monterey-Salinas Transit  
Monterey, California

### ***Report on the Financial Statements***

We have audited the accompanying basic financial statements of the Monterey-Salinas Transit (MST), as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of MST as of June 30, 2017 and June 30, 2016, and the respective changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## ***Other Matters***

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedule of changes in net pension liability and schedule of employer pension contributions as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the MST's financial statements as a whole. The introductory section, schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations (CFR)* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, the consolidating schedules by program, budgetary information and statistical section, as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the financial statements.

The schedule of expenditures of federal awards, the consolidating schedules by program and budgetary information are the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards, consolidating schedules by program and budgetary information are fairly stated in all material respect in relation to the financial statements taken as a whole.

The introductory section and the statistical tables have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 22, 2017 on our consideration of MST's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MST's internal control over financial reporting and compliance.

*Vavrinek, Trine, Day & Co. LLP*

Palo Alto, California

December 22, 2017

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Management's Discussion and Analysis (MD&A) of activities and financial performance of Monterey-Salinas Transit (MST) provides an introduction to the financial statements of MST for the fiscal years ended June 30, 2017 and 2016.

Following the MD&A are the basic financial statements of MST together with the notes thereto, which are essential to a full understanding of the data contained in the financial statements.

### MST ACTIVITIES HIGHLIGHTS

MST is based in Monterey, California, and consists of two operating divisions, Fixed-Route BUS and RIDES Paratransit, operating in two Federal Urbanized Zones: Monterey Peninsula (Seaside-Marina-Monterey) and Salinas. Overseeing approximately 250 direct and 112 contracted positions, working together in the public interest, the General Manager/CEO coordinates the operations of these divisions according to the policy and direction of the Board of Directors. For the fiscal year ending June 30, 2017, the Board of Directors consisted of thirteen members representing Monterey County and the all twelve cities in the county: Carmel-by-the-Sea, Del Rey Oaks, Gonzales, Greenfield, King City, Marina, Monterey, Pacific Grove, Salinas, Sand City, Seaside and Soledad. Nearly 4.4 million passengers rode Monterey-Salinas Transit last fiscal year.

The recent economic downturn has resulted in a decrease in ridership for Fixed-Route BUS from historical peak levels of 2007. During fiscal year 2011, MST's reserves were used to further delay the need for additional fare increases or service reductions to balance the annual operating budget. In coordination with fiscal uncertainty and budgetary stress, increases to fares were enacted near the end of fiscal year 2012, the effects of which were felt during fiscal year 2013. In addition, significant cuts to bus services were implemented during fiscal year 2013 as a result of ongoing financial pressures as well as staffing shortages due to the hiring freeze imposed on MST in association with the state pension reform dispute. However, fixed-route ridership rebounded in fiscal year 2014, posting a gain of nearly 5%. Fiscal Year 2015 saw a service reduction to Presidio military routes only, sparing most other routes frequented by the vast majority of MST customers. Between FY 2012 and FY 2013 RIDES paratransit demand had decreased by nearly 10% after jumping substantially since 2008, primarily from MST's mobility management efforts including the diversion of trips onto same-day service offered through the taxi voucher program. For fiscal years 2014, 2015, and 2016, demand for RIDES paratransit services has begun to creep back up compared to the previous fiscal years. FY 2017 saw a significant jump in paratransit demand, as adult day care and dialysis trips grew unexpectedly as additional services were offered to an expanding demographic of disabled individuals. This trend is expected to continue in the coming years as the baby-boomer generation transitions into the senior citizen age groups.

	2017	2016	2015
Fixed- Route Passengers	4,262,312	4,291,955	4,221,235
% increase/(decrease)	(0.69%)	1.68%	1.44%
RIDES Paratranist Passengers	132,769	114,829	113,759
% increase/(decrease)	15.62%	0.94%	6.06%



Presently, MST is funded approximately 26.6% by passenger fares for Fixed-Route service (excluding federal pass through revenues to local governments) and 11.7% for RIDES Paratransit service. The remainder is met by federal and state grants as well as a nominal amount of bus advertising and interest revenue, as well as local sales tax revenue, which began to be collected in the 4th quarter of FY 2016. Before FY 2016, MST had been unique compared to Santa Cruz and San Francisco Bay Area transit operations, because it had been providing transit service without support from direct sales tax measures or dedicated general funds. While nearly 90% of the population of the state of California live in counties with these local sales taxes supporting transit, Monterey County had not been one of these so-called “self-help” counties, despite four failed attempts by the county transportation agency to pass a local funding initiative to support transportation, including public transit. In the past the former MST joint powers agency did not have the ability to levy taxes; however, the new MST District does have that authority. As such, the MST Board of Directors placed a 1/8-cent sales tax measure to support transit services for veterans, seniors and persons with disabilities on the November 2014 ballot. With 72.54% of voters approving this tax, revenues began to be collected on behalf of MST on April 1, 2015. Following that success, the Transportation Agency for Monterey County put a sales tax (Measure X) on the ballot in November of 2016, where it too garnered in excess of the two-thirds majority required in the state of California. While most of the funds that will be generated by this tax will be dedicated to repairing local streets and roads, MST will be receiving \$15 million to help support the expansion of Bus Rapid Transit services on the Monterey Peninsula as well as \$25 million to support transit services and capital projects in the Salinas Valley.

## **FINANCIAL STATEMENTS**

MST's financial statements are prepared on an accrual basis in accordance with generally accepted accounting principles promulgated by the Government Accounting Standards Board. MST is structured as a single enterprise fund with revenues recognized when earned, not when received. Expenses are recognized when incurred, not when they are paid. Capital assets are capitalized and (except for land and construction in progress) are depreciated over their useful lives. The notes to the financial statements provide additional detail about MST's significant accounting policies.

The Statements of Net Position reports assets, deferred outflows of resources, liabilities, deferred inflows of resources and the difference as net position. The entire equity section is combined to report total net position and is displayed in three components - net investment in capital assets; restricted net position; and unrestricted net position.

The net position component “net investment in capital assets” consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any borrowings attributable to the acquisition, construction or improvements of those assets.

Restricted net position consists of assets where constraints on their use are either (a) externally imposed by creditors (such as debt covenants), grantors, contributors, or laws or regulations of other governments or (b) imposed by law through constitutional provisions or enabling legislation.

Unrestricted net position consists of net position that does not meet the definition of restricted or net investment in capital assets. This net position component includes net position that has been designated by management for specific purposes, which in the case of the MST include allocations to fund capital projects, and other liabilities, which indicate that management does not consider them to be available for general operations.

The Statements of Revenues, Expenses and Changes in Net Position consist of operating and nonoperating revenues and expenses. Other sources of MST revenues, such as capital contributions, are reported separately, after nonoperating revenues and expenses.

## FINANCIAL POSITION SUMMARY

Total net position serves over time as a useful indicator of MST's financial position. MST's assets and deferred outflows exceed liabilities and deferred inflows by \$47.6 million at June 30, 2017, which was a 2.0% increase from June 30, 2016. At June 30, 2016 MST's assets and deferred outflows exceeded the liabilities and deferred inflows by \$46.6 million which was an increase of 9.8% from June 30, 2015. A condensed summary of net position at June 30 is shown below (\$ in thousands):

	<u>2017</u>	<u>2016</u>	<u>2015</u>
<b>ASSETS</b>			
Current and other assets	\$ 25,201	\$ 25,084	\$ 26,422
Capital assets	<u>41,521</u>	<u>38,392</u>	<u>36,177</u>
Total assets	<u>66,722</u>	<u>63,476</u>	<u>62,598</u>
 <b>DEFERRED OUTFLOWS</b>	 5,671	 1,378	 1,181
 <b>LIABILITIES</b>			
Current liabilities	7,182	4,998	10,043
Non current liabilities	<u>16,903</u>	<u>11,573</u>	<u>7,413</u>
Total liabilities	<u>24,085</u>	<u>16,572</u>	<u>17,456</u>
 <b>DEFERRED INFLOWS</b>	 756	 1,659	 3,844
 <b>NET POSITION</b>			
Net investment in capital assets	39,080	35,757	36,177
Restricted	4,154	8,368	10,981
Unrestricted	<u>4,319</u>	<u>2,499</u>	<u>(4,678)</u>
<b>TOTAL NET POSITION</b>	<u><u>\$ 47,553</u></u>	<u><u>\$ 46,624</u></u>	<u><u>\$ 42,480</u></u>

The largest portion of MST's net position each year (82.2% at June 30, 2017) is its investment in capital assets (e.g., buses, buildings, improvements, and equipment). MST uses these capital assets to provide services to its patrons, passengers and visitors to the region; consequently, these assets are not available for future spending. The restricted net position (8.7% at June 30, 2017) represents resources that are subject to external restrictions on how they may be used. The remaining unrestricted net position (9.1% at June 30, 2017) may be used to meet MST's ongoing obligations.

## FINANCIAL OPERATIONS HIGHLIGHTS

- Total Revenues in 2017 compared to 2016 before capital contributions increased by 4.8% from \$43.3 million to \$45.4 million primarily as a result of an increase in fare revenues for \$1.3 million. Total Revenues in 2016 to 2015 before capital contributions increased by 15.6% from \$37.5 million to \$43.3 million primarily as a result of an increase in net sales tax revenues for \$6.6 million.
- Operating Expenses in 2017 compared to 2016 before depreciation increased by 15.7% from \$35.3 million to \$40.9 million. Operating Expenses in 2016 compared to 2015 before depreciation decreased by 1.9% from \$36.0 million to \$35.3 million.
- Capital contributions received in the form of grants from the federal and state governments increased from \$1.3 million in 2016 to \$1.8 million in 2017. Capital contributions received in the form of grants from the federal and state governments decreased from \$14.7 million in 2015 to \$1.3 million in 2016. These capital expenditures can vary greatly from year to year as buses are purchased in large batches on an occasional basis, and major infrastructure projects and their associated infrastructure are significant, but relatively rare occurrences.

## LONG-TERM DEBTS

On January 21, 2016, MST entered into a financial agreement with Rabobank N.A. and a private lender to finance the purchase of the administrative building of MST and its improvements in the amount of \$2,699,768 in total. The maturity date of the promissory note of Rabobank N.A and the private lender is January 2026 and February 2031 respectively. Additional information on MST's promissory notes can be found in Note XI of this report.

## SUMMARY OF CHANGES IN NET POSITION (\$ in thousands)

	2017	2016	2015
Total revenues	\$ 45,383	\$ 43,311	\$ 37,464
Operating expenses	40,872	35,321	36,022
Operating income (loss) before depreciation and interest expense	4,511	7,990	1,442
Gain (Loss) on sale of assets	(272)	5	14
Depreciation	5,113	5,153	4,462
Deficiency of revenues over expenses	(874)	2,842	(3,006)
Capital contributions	1,803	1,302	14,688
Increase (decrease) in net position	929	4,144	11,682
Beginning net position	46,624	42,480	39,277
Restatement - Pensions	-	-	(8,480)
Ending net position	\$ 47,553	\$ 46,624	\$ 42,480

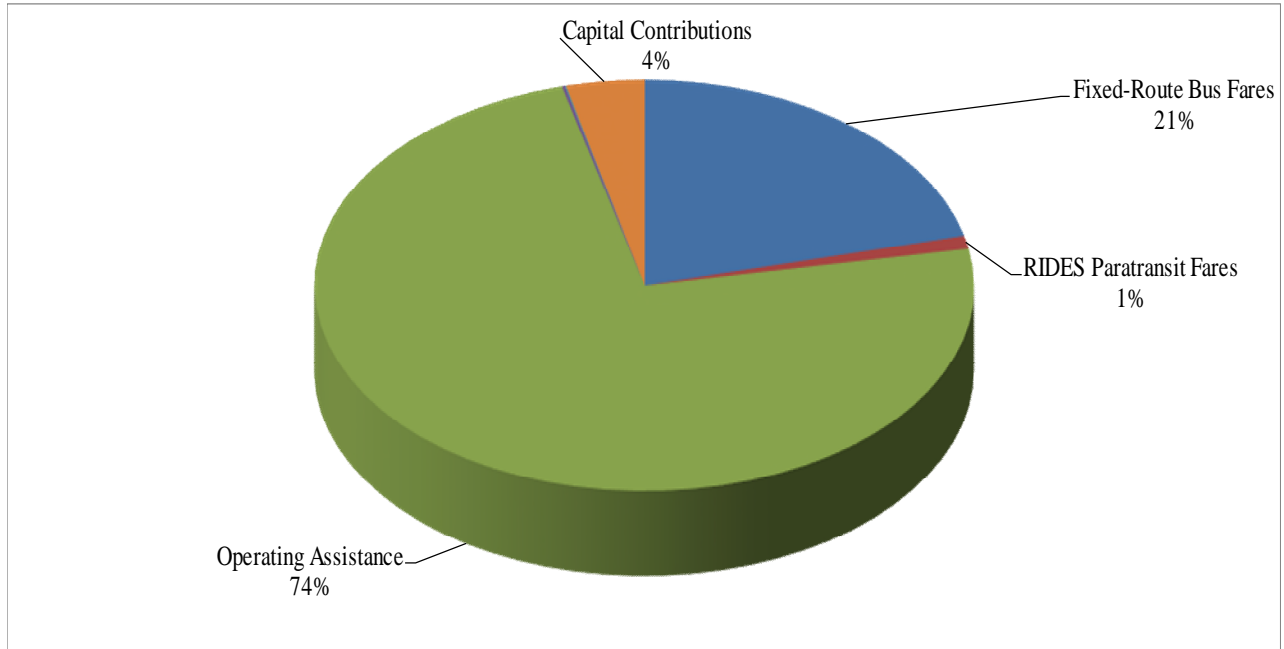
## MST PASSENGER FARES

Passenger fares are set by Board Policy and changed when determined necessary by the Board. A complete overhaul of our passenger fares took place in March 2011. The fare structure was changed from a 14 zone/overlap zone configuration to a distanced-based system comprised of only four categories: Primary (Base), Local, Regional and Commuter fares. All categories of fares, including day passes, monthly passes, weekly passes and paratransit fares were increased by an average of 25% on May 26, 2012. Fares now range from \$1.50 for short-distance local routes, to \$2.50 for primary base-fare routes, to \$3.50 for regional routes between Monterey Peninsula, the Salinas Valley, and rural northern Monterey County, to \$12.00 for long-distance commuter routes that connect to San Jose, Morgan Hill and Gilroy in Santa Clara County, Fort Hunter Liggett and Camp Roberts in extreme southern Monterey County, and Paso Robles in northern San Luis Obispo County. Fares were not increased during FY 2017.

	<u>2012 - 2017</u>	<u>2011</u>
Fixed-Route Bus Fare	\$1.50 - \$3.50	\$1 - \$3
Fixed-Route Bus Transfer	n/a	n/a
RIDES Paratransit Fare	\$3 - \$7	\$2 - \$6

## REVENUES

The following chart shows the major sources and the percentage of operating revenues for the year ended June 30, 2017 (fares, grants and other):



A summary of revenues for the year ended June 30, 2017, including the amount and percentage of change in relation to prior year amounts is as follows (\$ in thousands):

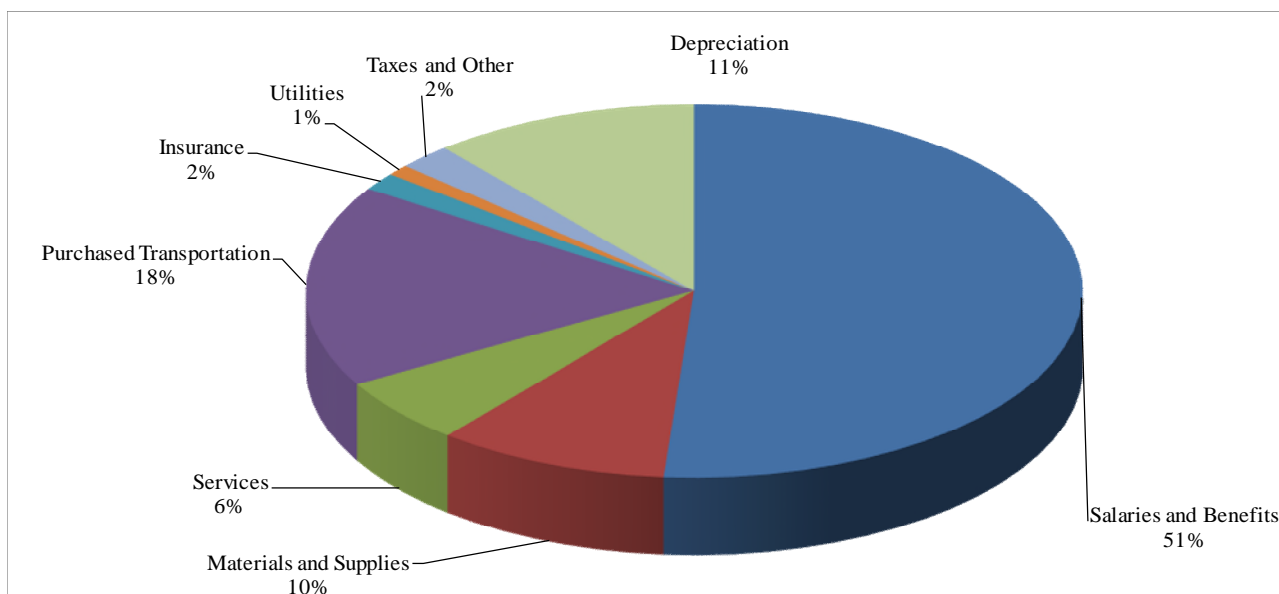
	2017 Amount	Percent of Total	2017 Increase (Decrease) From 2016	Percent Increase/ (Decrease)	2016 Amount	Percent of Total	2016 Increase (Decrease) From 2015	Percent Increase/ (Decrease)	2015 Amount
Operating									
Fixed-Route bus fares	\$ 9,890	21.1%	\$ 1,328	15.5%	\$ 8,562	19.2%	\$ 1,441	20.2%	\$ 7,121
RIDES paratransit fares	480	1.0%	20	4.4%	460	1.0%	(9)	(1.9%)	469
Total Operating	10,371	22.1%	1,348	14.9%	9,022	20.2%	1,432	18.9%	7,590
Nonoperating:									
Sales Tax Revenues	8,447	18.0%	298	3.7%	8,148	18.3%	6,596	425.0%	1,552
Federal grants	8,758	18.7%	3	0.0%	8,755	19.6%	(1,722)	(16.4%)	10,477
Local transportation Fund	17,442	37.2%	328	1.9%	17,114	38.4%	(361)	(2.1%)	17,475
Investment income	69	0.1%	30	76.2%	39	0.1%	(11)	(21.1%)	50
Other	24	0.1%	(213)	(89.9%)	237	0.5%	(96)	(28.9%)	333
Total Nonoperating	34,740	74.1%	446	1.3%	34,294	76.9%	4,406	14.7%	29,888
Capital contributions	1,803	3.8%	501	38.5%	1,302	2.9%	(13,386)	(91.1%)	14,688
Total Revenues	\$ 46,914	100.0%	\$ 2,295	5.1%	\$ 44,618	100.0%	\$ (7,549)	(14.5%)	\$ 52,167

## EXPENSES

A summary of expenses for the year ended June 30, 2017, including the amount and percentage of change in relation to prior year amounts is as follows (\$ in thousands):

	2017 Amount	Percent of Total	2017 Increase (Decrease) From 2016	Percent Increase/ (Decrease)	2016 Amount	Percent of Total	2016 Increase (Decrease) From 2015	Percent Increase/ (Decrease)	2015 Amount
Operating:									
Salaries and benefits	\$ 23,565	51.2%	\$ 2,859	13.8%	\$ 20,706	51.2%	\$ 1,137	5.8%	\$ 19,569
Materials and supplies	4,447	9.7%	477	12.0%	3,971	9.8%	(835)	(17.4%)	4,806
Professional and technical services	2,648	5.8%	906	52.0%	1,742	4.3%	258	17.4%	1,484
Purchased transportation	8,043	17.5%	545	7.3%	7,498	18.5%	248	3.4%	7,250
Insurance	711	1.5%	251	54.5%	460	1.1%	(216)	(31.9%)	676
Utilities	436	0.9%	36	9.1%	399	1.0%	7	1.9%	392
Taxes	154	0.3%	12	8.2%	142	0.4%	(34)	(19.3%)	176
Other	869	1.9%	466	115.6%	403	1.0%	(1,265)	(75.9%)	1,668
Total operating expenses before depreciation	40,872	88.9%	5,551	15.7%	35,321	87.3%	(701)	(1.9%)	36,022
Depreciation	5,113	11.1%	(40)	(0.8%)	5,153	12.7%	691	15.5%	4,462
Total operating expenses	<u>\$ 45,985</u>	<u>100.0%</u>	<u>\$ 5,511</u>	<u>13.6%</u>	<u>\$ 40,474</u>	<u>100.0%</u>	<u>\$ (10)</u>	<u>(0.0%)</u>	<u>\$ 40,484</u>

The following chart shows the major cost categories and the percentage of operating expenses for the year ended June 30, 2017:



## **CAPITAL ACQUISITIONS AND CONSTRUCTION ACTIVITIES**

Capital asset acquisitions are capitalized at cost. Acquisitions are funded using federal grants with matching State funds and local grant funds. Additional information on MST's capital assets can be found in Note V of the notes to the financial statements.

Now in its 45th year, MST is continuing the commitment to its mission of advocating and delivering quality public transportation as a leader in our community and industry. In carrying out this mission, MST provides fixed-route bus and paratransit services and carries out these activities in a cost-effective, fiscally responsible manner. Furthermore, MST recognizes its responsibility to work with federal, state, regional, and local governments and agencies to best meet the transportation needs of the people, communities, and businesses of Monterey County and the Central Coast areas.

During fiscal year 2017, the financial condition of MST was stable despite the recent economic downturn and the county's slower to recover employment rate, thanks in part to a new local sales tax, reductions of service and fare increases that occurred during the previous years, as well as its ongoing partnerships with four local military installations and two institutions for higher learning. Aside from its basic federal annual operating assistance and state funding through the Transportation Development Act, MST has been successful in utilizing Jobs Access Reverse Commute and New Freedoms grants to support its operations and capital needs. Specifically, commute services to San Jose, Santa Cruz, Hartnell College as well as to the One Stop Career Center in Salinas had been funded through competitive JARC grants; however, under the current federal transportation authorization, MST receives a formula amount of previously segregated JARC funds which are now rolled into its overall annual federal apportionment. As such, MST can substantially maintain these commute services without having to apply competitively for funds, while Measure Q revenues have supplemented the former New Freedoms grants to fund a variety of mobility management services and capital investments designed to improve transportation access to seniors and persons with disabilities who do not qualify for the MST RIDES ADA paratransit program. Caltrans has also awarded MST federal Section 5311(f) rural intercity grants to help support operations and capital needs in southern Monterey County, funding long-distance transit services to Fort Hunter Liggett and San Luis Obispo County as well as new shelters, electronic signage, and new "over the road" style 57-passenger coaches.

Going forward, the uncertain economic outlook at the federal level will lead MST to take conservative approaches to budgeting and expenditures in future fiscal years. Traditionally, MST has supported its activity primarily with transit fares, federal formula operating assistance and local transportation funds. Increasingly, MST has secured special, restricted federal grants administered by Caltrans or outside partnerships to fund new services, demonstration projects, and capital expenditures. With federal operating assistance nearly flat, MST is increasingly reliant on accessing these targeted grant programs and third party funding entities to introduce new services and routes to customers, many of whom need special assistance due to age, disability or lack of employment. As such, funding MST's core services that carry the majority of the system's passengers has become increasingly challenging, as these "backbone" routes are not eligible for these targeted federal grants or Measure Q funds, which must primarily benefit seniors, veterans and persons with disabilities. With the new federal transportation authorization bill Fixing America's Surface Transportation Act (FAST Act) in its second year of existence during FY 2017, MST was monitoring how changes to existing programs and new programs being introduced were affecting funding levels for the agency in the coming years. To that end, MST was successful in securing two federal capital grants under the new FAST Act capital grant programs: \$3.7 million for bus replacement and \$4.3 million for the King City maintenance facility, which was in the process of being permitted in FY 2017.

Of particular concern in the past was the reduction in the federal transit benefit that had supported MST's military partnership programs with the Naval Postgraduate School, the Presidio of Monterey, Fort Hunter Liggett, and Camp Roberts. As of January 1, 2012, Congress cut the monthly allowable benefit from \$230 to \$125. It was raised again to \$240 for part of fiscal year 2014, but was allowed to fall again to \$130 as of December 31, 2013. Despite MST's attempts to advocate for restoration of the transit benefit back to \$230, larger financial and political concerns in Washington, DC had left the benefit at \$130, which led to service cuts for the Presidio bus services shortly after the beginning of FY 2015. By the end of calendar year 2015, efforts of the transit industry advocating for restoration of this benefit paid off, as Congress passed legislation making the \$240 transit benefit level permanent. In addition, the legislation calls for the benefit to increase annually to keep up with inflation. With this in place, the financial stability and the future viability of MST's military partnerships are secure.

Given historical fiscal uncertainties, steps were taken in recent years to put forth a ballot measure to receive funding from a direct county-wide sales tax to support transportation and transit projects. However, only 64% of voters supported this measure during the November 2008 elections, falling short of the two-thirds majority needed to pass a dedicated tax in California. At the same time, the California budget deficits led to suspension and proposed elimination of the State Transit Assistance program, a vital source of revenue that has in recent years funded the MST RIDES paratransit program. During fiscal year 2011, a negotiated agreement between the state's transit agencies and legislators resulted in the resumption of STA payments, albeit at a lower level than had previously been in place before the state's fiscal crisis occurred. With federal ARRA funding exhausted and impacts of long-term federal transportation funding still unclear, MST was considering once again raising its fares or cutting service on its core, non-grant funded bus lines in order to offset the absence of local, state and federal support of public transit. Instead of taking these dire steps, the MST Board of Directors placed on the November 4, 2014, ballot a small 1/8% sales tax narrowly targeted to funding transportation services for the elderly, disabled individuals and veterans. With overwhelming passage at 72.54%, this sales tax will help ensure fiscal stability for MST and its transit services in the County, at least through the end of its 15-year sunset period. Building on that success, TAMC's Measure X was passed in November of 2016, which will result in approximately \$55 million in capital and operating funds to MST. And, during the 2017 legislative session, California lawmakers solidified the state's revolutionary cap-and-trade program, which provides formula and competitive funding for transit projects around the state.



With Phase 1 of MST's JAZZ Bus Rapid Transit project complete, staff undertook planning efforts for phase 2 during FY 2017. At the same time, bus replacement and expanded maintenance capacity remain MST's top unfunded capital priorities, which will begin to be addressed in FY 2018 with the delivery of 25 new buses. Nearly two decades in planning and design, a new consolidated headquarters, operations and maintenance facility on the former Fort Ord to replace its two undersized, aging facilities in Monterey and Salinas was ultimately rejected by the Monterey County Board of Supervisors in February of 2012. As such, MST is pursuing a de-centralized strategy to obtain the expanded maintenance and bus storage capacity it needs sited in the most operationally efficient locations in its service area. The result of this decentralized planning effort is a \$20 million renovation and expansion of MST Monterey Peninsula operations and maintenance facility, a new \$10 million bus operations and maintenance facility in King City, which is fully funded and anticipated to be under construction next fiscal year, and a partially-funded renovation and expansion of MST's Salinas maintenance and operations facility, estimated to cost \$14.5 million. Barring an unexpected delay, reduction or elimination of current funding programs at the federal, state and/or local levels, MST has made significant progress in planning and executing capital replacement projects to ensure its vehicles and facilities remain in a state of good repair for the coming decade.

Looking back over the last decade, MST completed its agency-wide technological upgrade. Its \$3.5 million Advanced Communication System (ACS) has been in place since 2003 and is fully operational, receiving a \$1.3 million upgrade during FY 2015 and 2016. This upgrade will not only bring the technology up to current standards, it will also enable passengers to have access to real-time bus arrival and departure information on their smart phones as well as through interactive web-based and voice response systems. The Global Positioning System (GPS) features of the ACS have enabled MST to install real-time electronic passenger information signage at its major transit hubs, BRT stations and other transit stops for the benefit of customers. Maintenance and inventory control systems are in place and fully functional. New scheduling software has allowed for more efficient run-cutting and rostering, producing financial savings to the agency. The financial management package is similarly in place and being utilized effectively by staff. Additional software and hardware packages, including Timekeeping & Dispatch, Human Resources, and Smart Card Farebox components, were implemented during fiscal years 2010 and 2011. In recent fiscal years, upgrades to existing ITS components have been implemented. As technology changes so rapidly, staff will be undertaking longer-term planning efforts to identify the next generation of system-wide software and hardware needs as MST approaches its half-century of operations in the not so distant future.

### **ADDITIONAL FINANCIAL INFORMATION**

This financial report is designed to provide MST's customers, stakeholders and other interested parties with an overview of MST's financial operations and condition. Should the reader have questions regarding the information included in this report or wish to request additional financial information, please contact the Assistant General Manager at 19 Upper Ragsdale Drive Suite 200, Monterey, California 93940.

# MONTEREY-SALINAS TRANSIT

## STATEMENTS OF NET POSITION JUNE 30, 2017 AND 2016

ASSETS:	2017	2016
CURRENT ASSETS:		
Cash and investments	\$ 9,822,326	\$ 8,730,349
Operating grants receivable	8,989,539	6,773,887
Capital grants receivable	1,112,753	277,113
Other receivables	633,680	411,283
Material and supplies, at cost	256,965	293,728
Prepaid items	231,387	229,252
Total current assets	<u>21,046,650</u>	<u>16,715,612</u>
NONCURRENT ASSETS:		
Restricted cash and investments	<u>4,154,431</u>	<u>8,368,493</u>
Capital assets:		
Land	3,914,786	3,426,071
Buses	40,609,294	40,651,143
Shop, office and other equipment	<u>32,397,054</u>	<u>37,369,576</u>
Total	<u>76,921,134</u>	<u>81,446,790</u>
Accumulated depreciation	(44,196,471)	(45,965,052)
Construction in progress	<u>8,795,898</u>	<u>2,910,435</u>
Capital assets - net	<u>41,520,561</u>	<u>38,392,173</u>
Total noncurrent assets	<u>45,674,992</u>	<u>46,760,666</u>
TOTAL ASSETS	<u>66,721,642</u>	<u>63,476,278</u>
DEFERRED OUTFLOWS OF RESOURCES:		
Deferred amounts from pension activities	<u>5,671,456</u>	<u>1,378,399</u>
LIABILITIES		
CURRENT LIABILITIES:		
Accounts payable	2,798,371	1,875,186
Accrued liabilities	2,059,652	1,077,555
Current portion of notes payable	194,617	194,617
Current portion of self-insurance liabilities	554,269	391,802
Current portion of vacation liabilities	<u>1,574,673</u>	<u>1,459,141</u>
Total current liabilities	<u>7,181,582</u>	<u>4,998,301</u>
NONCURRENT LIABILITIES:		
Notes payable	2,246,316	2,440,933
Self-insurance liabilities	1,460,039	1,837,949
Net pension liabilities	<u>13,196,933</u>	<u>7,294,554</u>
Total noncurrent liabilities	<u>16,903,288</u>	<u>11,573,436</u>
TOTAL LIABILITIES	<u>24,084,870</u>	<u>16,571,737</u>
DEFERRED INFLOWS OF RESOURCES:		
Deferred amounts from pension activities	<u>755,563</u>	<u>1,659,006</u>
NET POSITION:		
Net Investment in capital assets	39,079,628	35,756,623
Restricted for capital projects	4,154,431	8,368,493
Unrestricted	<u>4,318,606</u>	<u>2,498,818</u>
TOTAL NET POSITION	<u>\$ 47,552,665</u>	<u>\$ 46,623,934</u>

The accompanying notes are an integral part of the financial statements.

# MONTEREY-SALINAS TRANSIT

## STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITIONS FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
OPERATING REVENUES:		
Fares	\$ 10,370,500	\$ 9,022,365
OPERATING EXPENSES:		
Salaries and benefits	23,564,649	20,705,641
Professional and technical services	2,648,177	1,741,815
Materials and supplies	4,447,433	3,970,897
Utilities	435,719	399,492
Insurance	710,712	460,114
Taxes	153,717	142,082
Purchased transportation	8,042,897	7,498,120
Other	868,544	402,798
Total operating expenses	40,871,848	35,320,959
Operating loss before depreciation	(30,501,348)	(26,298,594)
DEPRECIATION	5,113,051	5,152,939
OPERATING LOSS	(35,614,399)	(31,451,533)
NON-OPERATING REVENUES AND EXPENSES:		
Operating assistance:		
Sales tax revenues	8,922,912	8,536,576
State program admin fees	(476,290)	(388,310)
Federal grants	8,758,334	8,755,441
Local and state grants	17,442,001	17,114,159
Gain (Loss) on disposal of assets	(272,270)	4,943
Interest income	69,496	39,447
Other	296,186	231,743
Total non-operating revenues (expenses)	34,740,369	34,293,999
INCOME (LOSS) BEFORE CAPITAL CONTRIBUTIONS	(874,030)	2,842,466
CAPITAL CONTRIBUTIONS	1,802,761	1,301,851
CHANGE IN NET POSITION	928,731	4,144,317
NET POSITION, Beginning of year	46,623,934	42,479,617
NET POSITION, End of year	\$ 47,552,665	\$ 46,623,934

The accompanying notes are an integral part of the financial statements.

# MONTEREY-SALINAS TRANSIT

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Cash received from fares	\$ 10,370,500	\$ 9,022,365
Payments to employees	(21,761,141)	(21,535,615)
Payments to vendors for services	(14,499,649)	(18,779,634)
Payments for insurance claims and premiums	(926,155)	(474,037)
Other	(948,472)	(433,286)
Net cash used FOR operating activities	<u>(27,764,917)</u>	<u>(32,200,207)</u>
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:</b>		
Operating grants received	<u>32,431,305</u>	<u>34,758,194</u>
Net cash provided fBY non-capital and related financing activities	<u>32,431,305</u>	<u>34,758,194</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Capital grants received	967,121	5,407,352
Interest payments	(116,764)	-
Payments under long-term financing agreement	(194,617)	-
Proceeds from debt issuance	-	2,635,550
Purchase of capital assets	(8,513,709)	(7,363,584)
Net cash provided by (used for) in capital and related financing activities	<u>(7,857,969)</u>	<u>679,318</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Interest received	<u>69,496</u>	<u>39,447</u>
<b>NET INCREASE (Decrease) IN CASH AND CASH EQUIVALENTS</b>	<u>(3,122,085)</u>	<u>3,276,752</u>
<b>CASH AND CASH EQUIVALENTS, Beginning of year</b>	<u>17,098,842</u>	<u>13,822,090</u>
<b>CASH AND CASH EQUIVALENTS, End of year</b>	<u><u>\$ 13,976,757</u></u>	<u><u>\$ 17,098,842</u></u>
<b>RECONCILIATION OF OPERATING LOSS TO NET CASH USED IN OPERATING ACTIVITIES:</b>		
Operating loss	\$ (35,614,399)	\$ (31,451,533)
Adjustments to reconcile operating loss to net cash used in operating activities:		
Depreciation	5,113,051	5,152,939
Other income	412,950	231,743
Effect of changes in:		
Materials and supplies	36,763	(8,712)
Prepaid expenses	(2,135)	(102,543)
Receivables	(222,397)	(120,149)
Accounts payable	923,185	(5,058,055)
Accrued liabilities	982,097	(314,547)
Self-insurance liabilities	(215,443)	(13,923)
Vacation liabilities	115,532	133,038
Net pension liabilities and related deferrals	705,879	(648,465)
Net cash used in operating activities	<u><u>\$ (27,764,917)</u></u>	<u><u>\$ (32,200,207)</u></u>

The accompanying notes are an integral part of the financial statements.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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### I. ORGANIZATION

Monterey-Salinas Transit (MST) was created July 1, 1981 through the merger of Monterey Peninsula Transit and Salinas Transit System under a joint exercise of powers agreement to provide, either directly or through contract, public transportation services within certain areas of the County of Monterey and the Cities of Carmel-by-the-Sea, Del Rey Oaks, Marina, Monterey, Pacific Grove, Seaside and Salinas. MST provides bus services to those areas and is governed by a Board of Directors composed of representatives of the member jurisdictions. In addition, effective July 1, 1996, the administration of the RIDES program was transferred to MST from the County of Monterey. The RIDES program fulfills MST's obligation, under the Americans with Disabilities Act, to provide complementary Paratransit service. The RIDES program is a "curb-to-curb" transportation program for persons with disabilities unable to use fixed-route public transit. As of July 1, 2010, the MST Joint Powers Agency was replaced by the Monterey-Salinas Transit District, which was created through legislation (AB 644 Caballero) passed by the California Legislature and signed into law by Governor Arnold Schwarzenegger. The District now includes all 12 cities in Monterey County as well as all unincorporated areas of the County.

### II. SIGNIFICANT ACCOUNTING POLICIES

*The Financial Reporting Entity* - Although the nucleus of a financial reporting entity usually is a primary government, an organization other than primary government, such as a stand-alone government, may serve as the nucleus for its financial reporting entity when the stand-alone government provides separately issued financial statements. A stand-alone government is a legally separate governmental organization that does not have a separately elected governing body and does not meet the definition of a component unit. MST meets the criteria as a stand-alone government, and accordingly, is accounted for and reported on as though it were a primary government.

*Restricted and unrestricted resources* - When both restricted and unrestricted resources are available for the same purpose (e.g. a construction project), the MST's policy is to use all available restricted resources first before unrestricted resources are utilized.

*Basis of Accounting* - MST is a single enterprise fund and maintains its records on the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recorded when the related liability is incurred.

*Cash equivalents* include demand deposits and amounts invested in the State treasurer's investment pool (the State of California Local Agency Investment Fund), which are available upon demand. Investments in the State of California Local Agency Investment Fund are stated at amortized cost which approximates fair value. MST is a voluntary participant in LAIF which is regulated by the California Government Code under the oversight of the Treasurer of the State of California. The fair value of MST's investment in the pool is reported in the accompanying financial statements at amounts based on MST's pro-rata share of the fair value provided by LAIF for the entire portfolio. The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2017 AND 2016

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*Grants* for operating assistance and capital acquisitions are included in revenue in the period in which the grant was earned. Federal capital grant funds are claimed on a reimbursement basis and receivables for grant funds are recorded as the related obligations are incurred. Capital grant funds advanced but not yet earned are treated as unearned revenues. In addition, operating funds advanced from the Transportation Agency for Monterey County for working capital are treated as deferred inflow of resources until earned.

*Inventories* consist primarily of bus replacement parts and fuel and are stated at average cost which approximates market. Inventories are charged to expense at the time that individual items are withdrawn from inventory.

*Property, plant, and equipment* is stated at cost and depreciated using the straight-line method over the following estimated useful lives:

Buses	8 to 12 years
Shop, office, and other equipment	3 to 30 years

MST's capitalization threshold is \$1,000.

*Self-Insurance Liabilities* – Claims liabilities, including claims incurred but not reported, are measured based on the estimated ultimate cost of settling the claims (including the effects of inflation and other societal and economic factors), using past experience adjusted for current trends, and any other factors that would modify past experience.

*Estimates* – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and disclosure of contingent assets and liabilities. Significant estimates include the valuation of self-insurance liabilities and the depreciable lives of property, plant and equipment. Actual results could differ from those estimates.

*Operating and Non-Operating Revenue* – MST distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from directly providing services in connection with MST's principal operation of bus transit services. These revenues are primarily passenger fares. Operating expenses include the cost of providing services, administrative expenses, contracted services and depreciation on capital assets. All other revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

*Reclassifications* – Certain reclassifications have been made to the prior year financial statements in order to confirm to the current year presentation.

*Pensions* – For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the MST's California Public Employees' Retirement System (CalPERS) plan (the Plan) and additions to/deductions from the Plan fiduciary net position have been determined on the same basis as they are reported by CalPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. CalPERS audited financial statements are publicly available and can be obtained at CalPERS website under forms and publications.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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*Deferred Outflows/Inflows of Resources* – In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense) until then. MST reports deferred amount related to pension as deferred outflows of resources.

In addition to liabilities, the Statement of Net Position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenues) until that time. MST reports deferred amount related to pension as deferred inflows of resources.

### III. OPERATING ASSISTANCE

MST receives allocations of local transportation funds pursuant to the Transportation Development Act of 1971. These funds are generated within Monterey County and are allocated based on annual claims filed by MST and approved by the Transportation Agency for Monterey County (TAMC).

MST also receives allocated federal operating assistance funds pursuant to Sections 5307 and 5311 of the Federal Transit Act. Such funds are apportioned to the local urbanized area by the Federal Transit Administration (FTA). Expenditures of federal operating assistance funds are subject to final audit and approval by the FTA.

Operating grant activity for 2017 is summarized as follows:

	Federal Grants	Local Transportation Fund	State Operating Grants	Sales Tax Revenue	Total
Amount recognized as revenue	\$ 8,758,334	\$ 15,711,097	\$ 1,730,904	\$ 8,922,912	\$ 35,123,247
Amount received prior to June 30, 2017	4,616,668	13,133,919	1,246,045	7,137,076	26,133,708
Grants receivable at June 30, 2017	<u>\$ 4,141,666</u>	<u>\$ 2,577,178</u>	<u>\$ 484,859</u>	<u>1,785,836</u>	<u>\$ 8,989,539</u>

Operating grant activity for 2016 is summarized as follows:

	Federal Grants	Local Transportation Fund	State Operating Grants	Sales Tax Revenue	Total
Amount recognized as revenue	\$ 8,755,441	\$ 15,247,596	\$ 1,866,563	\$ 8,536,576	\$ 34,406,176
Amount received prior to June 30, 2016	7,784,563	12,100,252	918,323	6,829,151	27,632,289
Grants receivable at June 30, 2016	<u>\$ 970,878</u>	<u>\$ 3,147,344</u>	<u>\$ 948,240</u>	<u>\$ 1,707,425</u>	<u>\$ 6,773,887</u>

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

### IV. DEPOSITS AND INVESTMENTS

Deposits and investments as of June 30, 2017 and 2016, consists of the following:

	2017	2016
Cash on hands and in banks - unrestricted	\$ 735,256	\$ 8,687,388
Cash on hands and in banks - restricted	4,154,431	8,368,493
Investments in Local Agency Investment Fund - unrestricted	9,087,070	42,961
	<u>\$ 13,976,757</u>	<u>\$ 17,098,842</u>

#### *Policies and Practices*

MST is authorized under California Government Code to make direct investments in local agency bonds, notes, or warrants within the State; U.S. Treasury instruments; registered State warrants or treasury notes; securities of the U.S. Government, or its agencies; bankers acceptances; commercial paper; certificates of deposit placed with commercial banks and/or savings and loan companies; repurchase or reverse repurchase agreements; medium term corporate notes; shares of beneficial interest issued by diversified management companies, certificates of participation, obligations with first priority security; and collateralized mortgage obligations. MST does not have a formal policy related for investments credit risk, concentration or interest rate risk.

#### *General Authorizations – California Government Code*

Limitations as they relate to interest rate risk and concentration of credit risk are indicated in the schedules below:

Authorized Investment Type	Maximum Maturity	Maximum Percentage Of Portfolio	Maximum Investment in One Issuer
Local Agency Bonds	5 years	None	None
U.S. Treasury Obligations	5 years	None	None
U.S. Agency Securities	5 years	None	None
Banker's Acceptances	180 days	40%	30%
Commercial Paper	270 days	25%	10%
Negotiable Certificates of Deposit	5 years	30%	None
Repurchase Agreements	1 year	None	None
Reverse Repurchase Agreements	92 days	20% of base value	None
Medium-Term Notes	5 years	30%	None
Mutual Funds	N/A	20%	10%
Money Market Mutual Funds	N/A	20%	10%
Mortgage Pass-Through Securities	5 years	20%	None
Country Pooled Investment Funds	N/A	None	None
Local Agency Investment Fund (LAIF)	N/A	None	None
JPA Pools (other investment pools)	N/A	None	None



# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2017 AND 2016

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### *Interest Rate Risk*

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment the greater the sensitivity of its fair value to changes in market interest rates. MST does not have significant exposure to interest rate risk because it substantially deposited their cash into governmental investment pool and money market funds. The LAIF has a maturity of less than one year.

### *Credit Risk*

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

The LAIF is a governmental investment pool managed and directed by the California State Treasurer and is not registered with the Securities and Exchange Commission. An oversight committee comprised of California State officials and various participants provide oversight to the management of the fund. The daily operations and responsibilities of LAIF fall under the auspices of the State Treasurer's office. MST is a voluntary participant in the investment pool. Investments in LAIF were unrated. MST's balances available for withdrawal is based on accounting records maintained by LAIF, which are recorded on an amortized cost basis. LAIF is not registered with the SEC.

### *Custodial Credit Risk - Deposits*

This is the risk that in the event of a bank failure, MST's deposits may not be returned to it. MST does not have a policy for custodial credit risk for deposits. However, the California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law. As of June 30, 2017 and 2016, MST's bank balances of \$6,229,072 and \$16,908,112, respectively, were exposed to custodial credit risk because they were uninsured and collateralized with securities held by the pledging financial institution's trust department or agent, but not in the name of MST.

### *Fair Value Measurements*

MST categorizes the fair value measurements of its investments based on the hierarchy established by generally accepted accounting principles. The fair value hierarchy, which has three levels, is based on the valuation inputs used to measure an asset's fair value. The following provides a summary of the hierarchy used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets that MST has the ability to access at the measurement date. Level 1 assets may include debt and equity securities that are traded in an active exchange market and that are highly liquid and are actively traded in over-the-counter markets.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, or other inputs that are observable, such as interest rates and curves observable at commonly quoted intervals, implied volatilities, and credit spreads. For financial reporting purposes, if an asset has a specified term, a Level 2 input is required to be observable for substantially the full term of the asset.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS

**JUNE 30, 2017 AND 2016**

Level 3 - Unobservable inputs should be developed using the best information available under the circumstances, which might include MST's own data. MST should adjust that data if reasonable available information indicates that other market participants would use different data or certain circumstances specific to MST are not available to other market participants.

Uncategorized - Investments in the Local Agency Investment Fund are not measured using the input levels above because the District's transactions are based on a stable net asset value per share. All contributions and redemptions are transacted at \$1.00 net asset value per share.

### V. CAPITAL ASSETS

Capital asset activity for the fiscal years ended June 30, 2017 and 2016, is as follows:

	Beginning Balance July 1, 2016	Additions	Retirements/ Reclassifications	Ending Balance June 30, 2017
Capital assets not depreciated				
Land	\$ 3,426,071	\$ 488,715	\$ -	\$ 3,914,786
Construction in progress	2,910,435	8,572,056	(2,686,593)	8,795,898
Capital assets depreciated				
Buses	40,651,143	682,148	(723,997)	40,609,294
Shop, office and other equipment	37,369,576	1,496,683	(6,469,205)	32,397,054
Totals at historical cost	84,357,225	11,239,602	(9,879,795)	85,717,032
Accumulated depreciation				
Buses	25,246,597	2,625,658	(590,537)	27,281,718
Shop, office and other equipment	20,718,455	2,487,394	(6,291,096)	16,914,753
Total accumulated depreciation	45,965,052	5,113,052	(6,881,633)	44,196,471
Capital assets, net	\$ 38,392,173	\$ 6,126,550	\$ (2,998,162)	\$ 41,520,561

	Beginning Balance July 1, 2015	Additions	Retirements/ Reclassifications	Ending Balance June 30, 2016
Capital assets not depreciated				
Land	\$ 3,426,071	\$ -	\$ -	\$ 3,426,071
Construction in progress	2,372,987	6,820,988	(6,283,540)	2,910,435
Capital assets depreciated				
Buses	46,098,047	764,306	(6,211,210)	40,651,143
Shop, office and other equipment	36,746,372	6,238,531	(5,615,327)	37,369,576
Totals at historical cost	88,643,477	13,823,825	(18,110,077)	84,357,225
Accumulated depreciation				
Buses	28,192,362	3,093,688	(6,039,453)	25,246,597
Shop, office and other equipment	24,274,530	2,059,252	(5,615,327)	20,718,455
Total accumulated depreciation	52,466,892	5,152,940	(11,654,780)	45,965,052
Capital assets, net	\$ 36,176,585	\$ 8,670,885	\$ (6,455,297)	\$ 38,392,173

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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### VI. SELF-INSURANCE

MST has self-insurance programs for the following risks:

- General liability to a maximum of \$250,000 per incident, over which coverage is provided to \$1,500,000 per incident by the California Transit Indemnity Pool (CalTIP) (see Note VII), and from \$1,500,000 to \$25,000,000 per incident coverage is provided by a private carrier through CalTIP.
- Physical damage to a maximum of \$5,000 per bus and \$500 for support vehicle per incident, over which coverage is provided to \$100,000 per incident by CalTIP, and from \$100,000 to \$30,000,000 per incident, coverage is provided by a private carrier through CalTIP.
- Workers compensation to a maximum of \$350,000 per incident, over which coverage is provided to \$5,000,000 by a private carrier.

MST does not carry insurance for risks in excess of the above stated limits. There were no settlements that exceeded the insurance coverage in the past three years and there are no changes in the coverages above in the past three years.

Estimated self-insurance liabilities are based on the results of actuarial valuations and include amounts for claims incurred but not reported. Estimated self-insurance liabilities are calculated considering the effects of inflation, recent claim settlement trends including frequency and amount of payouts, and other economics social factors.

Expenses related to such self-insurance risks are classified on the statement of revenues and expenses as salaries and benefits for workers compensation and insurance expense for general liability and physical damage.

Changes in the balance of estimated self-insurance liabilities between the fiscal years ended June 30, 2015 through 2017 are approximately as follows:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Estimated self-insurance liabilities, beginning of year	\$ 2,229,751	\$ 2,243,674	\$ 2,134,083
Current year claims and changes in estimates	994,363	1,219,795	933,686
Claim payments and administration	<u>(1,209,806)</u>	<u>(1,233,718)</u>	<u>(824,095)</u>
Estimated self-insurance liabilities, end of year	<u>\$ 2,014,308</u>	<u>\$ 2,229,751</u>	<u>\$ 2,243,674</u>

### VII. CALTIP JOINT POWERS AGREEMENT

MST participates in the California Transit Indemnity Pool (CalTIP), a joint powers agreement created to provide liability and physical damage insurance to its members through an insurance pool. MST paid premiums to CalTIP of approximately \$428,432 and \$268,672 in the fiscal years ended June 30, 2017 and 2016, respectively.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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### VIII. COMPENSATED ABSENCES

Accumulated unpaid personal leave, consisting of vacation, holiday and sick pay, have been accrued at June 30, 2017 and 2016 in the amounts of \$1,574,673 and \$1,459,141, respectively. MST's liability for compensated absences typically is liquidated within one year. MST accrued \$2,293,402 and paid \$2,177,870 during fiscal year 2016-2017. MST accrued \$2,161,300 and paid \$2,028,262 during fiscal year 2015-2016. Compensated absences are reported as current liabilities because it is anticipated that these liabilities will be paid in the next fiscal year.

### IX. PUBLIC TRANSPORTATION MODERNIZATION, IMPROVEMENT AND SERVICE ENHANCEMENT ACCOUNT (PTMISEA)

As part of the State of California's Highway Safety, Traffic Reduction, Air Quality and Port Security Bond Act of 2006, approved by California voters as Proposition 1B (Prop 1B) on November 7, 2006, MST was awarded funding from the Public Transportation Modernization, Improvement and Service Enhancement Account (PTMISEA). MST did not receive any awards in PTMISEA funding during fiscal year 2017 and 2016. As of June 30, 2017, and 2016, MST had unspent PTMISEA proceeds and interest of \$3,337,795 and \$7,956,392 respectively. These amounts are included as a component of the restricted net position.

### X. PENSION PLANS

#### A. General Information about the Pension Plans

**Plan Descriptions** – All qualified permanent and probationary employees are eligible to participate in MST's separate Miscellaneous Plans, agent multiple-employer defined benefit pension plans administered by the California Public Employees' Retirement System (CalPERS), which acts as a common investment and administrative agent for its participating member employers. Benefit provisions under the Plans are established by State statute and Local Government resolution. CalPERS issues publicly available reports that include a full description of the pension plans regarding benefit provisions, assumptions and membership information that can be found on the CalPERS website.

**Benefits Provided** – CalPERS provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment. Members with five years of total service are eligible to retire at age 50 with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service. The death benefit is one of the following: the Basic Death Benefit, the 1957 Survivor Benefit, or the Optional Settlement 2W Death Benefit. The cost of living adjustments for each plan are applied as specified by the Public Employees' Retirement Law.

## MONTEREY-SALINAS TRANSIT

### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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The Plans' provisions and benefits in effect at June 30, 2017, are summarized as follows:

	Prior to January 1, 2013	On or after January 1, 2013
Hire date		
Benefit formula	2.0% at 55	2.0% at 62
Benefit vesting schedule	5 years service	5 years service
Benefit payments	monthly for life	monthly for life
Retirement age	50 - 55	52 - 67
Required employee contribution rates	0.07	0.0625
Required employer contribution rates	0.010644	0.010644

Employees Covered – At June 30, 2017, the following employees were covered by the benefit terms for each Plan:

Inactive employees or beneficiaries currently receiving benefits	143
Inactive employees entitled to but not yet receiving benefits	233
Active employees	226
Total	602

Contributions - Section 20814(c) of the California Public Employees' Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for both Classic and New member are determined annually on an actuarial basis as of June 30 by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. MST is required to contribute the difference between the actuarially determined rate and the contribution rate of employees.

For the years ended June 30, 2017 and 2016, the contributions to the Plan were \$1,606,149 and \$1,378,399 for employer contributions respectively.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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### B. Net Pension Liability

MST's net pension liability for each Plan is measured as the total pension liability, less the pension plan's fiduciary net position. The net pension liability of the Plans for fiscal year 2017 is measured using an annual actuarial valuation as of June 30, 2015 rolled forward to June 30, 2016 using standard update procedures. The net pension liability of the Plans for fiscal year 2016 is measured using an annual actuarial valuation as of June 30, 2014 rolled forward to June 30, 2015, using standard update procedures. A summary of principal assumptions and methods used to determine the net pension liability for fiscal years 2017 and 2016 follows.

Actuarial Assumptions - The total pension liabilities in the June 30, 2015 actuarial valuations were determined using the following actuarial assumptions:

Valuation Date	June 30, 2015
Measurement Date	June 30, 2016
Actuarial Cost Method	Entry-Age Normal Cost Method
Actuarial Assumptions	
Discount Rate	7.65%
Inflation	2.75%
Projected Salary Increase	Varies by Entry-Age and Service.
Investment Rate of Return	7.65% (1)
Mortality Rate Table	Derived using CalPERS' Membership Data for all Funds (2)
Post Retirement Benefit Increase	Contract COLA up to 2.75% until Purchasing Power Protection Allowance Floor on Purchasing Power applies, 2.75% thereafter

(1) Net of pension plan investment expenses, including inflation.

(2) The mortality table used was developed based on CalPERS' specific data. The table includes 20 years of mortality improvements using Society of Actuaries Scale BB. For more details on this table, please refer to the 2014 experience study report available on CalPERS' website.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

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The total pension liabilities in the June 30, 2014 actuarial valuations were determined using the following actuarial assumptions:

Valuation Date	June 30, 2014
Measurement Date	June 30, 2015
Actuarial Cost Method	Entry-Age Normal Cost Method
Actuarial Assumptions	
Discount Rate	7.65%
Inflation	2.75%
Projected Salary Increase	Varies by Entry-Age and Service.
Investment Rate of Return	7.50% (1)
Mortality Rate Table	Derived using CalPERS' Membership Data for all Funds (2)
Post Retirement Benefit Increase	Contract COLA up to 2.75% until Purchasing Power Protection Allowance Floor on Purchasing Power applies, 2.75% thereafter

- (1) Net of pension plan investment expenses, including inflation.
- (2) The probabilities of mortality are based on the 2010 CalPERS Experience Study for the period from 1997 to 2007. Pre-retirement and Post-retirement mortality rates include 5 years of projected mortality improvement using Scale AA published by the Society of Actuaries.

Discount Rate – The discount rate used to measure the total pension liability was 7.65% for each plan. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. Based on the testing, none of the tested plans run out of assets. Therefore, the current 7.65 percent discount rate is adequate and the use of the municipal bond rate calculation is not necessary. The long term expected discount rate of 7.65 percent will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report that can be obtained from the CalPERS website.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2017 AND 2016

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The tables below reflect the long-term expected real rate of return by asset class for fiscal year 2017 and fiscal year 2016, respectively. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation. These rates of return are net of administrative expenses.

Asset Class	New Strategic Allocation	Real Return Years 1 - 10(a)	Real Return Years 11+(b)
Global Equity	46.0%	5.3%	5.7%
Global Fixed Income	20.0%	1.0%	2.4%
Inflation Sensitive	9.0%	0.5%	3.4%
Private Equity	8.0%	6.8%	7.0%
Real Estate	11.0%	4.5%	5.1%
Infrastructure and Forestland	2.0%	4.5%	5.1%
Liquidity	4.0%	-0.6%	-1.1%
Total	100.0%		

(a) An expected inflation of 2.5% used for this period.

(b) An expected inflation of 3.0% used for this period.



# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

Asset Class	New Strategic Allocation	Real Return Years 1 - 10(a)	Real Return Years 11+(b)
Global Equity	47.0%	5.3%	5.7%
Global Fixed Income	19.0%	1.0%	2.4%
Inflation Sensitive	6.0%	0.5%	3.4%
Private Equity	12.0%	6.8%	7.0%
Real Estate	11.0%	4.5%	5.1%
Infrastructure and Forestland	3.0%	4.5%	5.1%
Liquidity	2.0%	-0.6%	-1.1%
Total	<u>100.0%</u>		

(a) An expected inflation of 2.5% used for this period.

(b) An expected inflation of 3.0% used for this period.

### C. Changes in the Net Pension Liability

The changes in the Net Pension Liability for the Plan follows:

	Increase (Decrease)		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability
Balance at June 30, 2016	\$ 64,714,507	\$ 57,419,953	\$ 7,294,554
Changes in the year:			
Service cost	2,214,379	-	2,214,379
Interest on the total pension liability	5,050,074	-	5,050,074
Differences between actual and expected experience	1,234,386	-	1,234,386
Changes in assumptions	-	-	-
Changes in benefit terms	-	-	-
Contribution - employer	-	1,378,441	(1,378,441)
Contribution - employee (paid by employee)	-	-	-
Contribution - employee	-	969,400	(969,400)
Net investment income	-	283,613	(283,613)
Administrative expenses	-	(34,994)	34,994
Benefit payments, including refunds of employee contributions	(2,084,100)	(2,084,100)	-
Net changes	6,414,739	512,360	5,902,379
Balance at June 30, 2017	<u>\$ 71,129,246</u>	<u>\$ 57,932,313</u>	<u>\$ 13,196,933</u>

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

	Increase (Decrease)		
	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability
Balance at June 30, 2015	\$ 61,632,590	\$ 56,071,381	\$ 5,561,209
Changes in the year:			
Service cost	2,083,605	-	2,083,605
Interest on the total pension liability	4,594,150	-	4,594,150
Differences between actual and expected experience	(499,608)	-	(499,608)
Changes in assumptions	(1,144,851)	-	(1,144,851)
Changes in benefit terms	-	-	(499,608)
Contribution - employer	-	1,174,672	(1,174,672)
Contribution - employee	-	935,755	(935,755)
Net investment income	-	1,254,149	(1,254,149)
Administrative expenses	-	(64,625)	64,625
Benefit payments, including refunds of employee contributions	(1,951,379)	(1,951,379)	-
Net changes	3,081,917	1,348,572	1,733,345
Balance at June 30, 2016	\$ 64,714,507	\$ 57,419,953	\$ 7,294,554

Sensitivity of the Net Pension Liability to Changes in the Discount Rate - The following presents the MST's proportionate share of the net pension liability, as well as what the MST's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one-percentage point lower or one-percentage point higher than the current rate:

	Current Discount		
	1% Decrease	Rate	1% Increase
2017	6.65%	7.65%	8.65%
Net Pension Liability	\$ 22,901,372	\$ 13,196,933	\$ 5,131,773
2016	6.65%	7.65%	8.65%
Net Pension Liability	\$ 16,235,294	\$ 7,294,554	\$ (125,103)

Pension Plan Fiduciary Net Position - Detailed information about the Plan's fiduciary net position is available in the separately issued CalPERS auditee financial report.

Change in Assumptions – In the fiscal year 2017, there was no changes of assumptions. In the fiscal year 2016, amounts reported reflect an adjustment of the discount rate from 7.5 percent (net of administrative expense) to 7.65 percent (without a reduction for pension plan administrative expense).

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

### D. Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions

MST recognized pension expense of \$2,312,028 and \$729,934 for the years ended June 30, 2017 and 2016, respectively. At June 30, 2017 and 2016, MST reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
<b>2017</b>		
Pension contributions subsequent to measurement date	\$ 1,606,149	\$ -
Differences between expected and actual experience	881,704	229,550
Changes in assumptions	-	526,013
Net differences between projected and actual earnings	3,183,603	-
Total	<u>\$ 5,671,456</u>	<u>\$ 755,563</u>
	Deferred Outflows of Resources	Deferred Inflows of Resources
<b>2016</b>		
Pension contributions subsequent to measurement date	\$ 1,378,399	\$ -
Differences between actual and expected experience	-	364,579
Changes in assumptions	-	835,432
Net differences between projected and actual earnings	-	458,995
Total	<u>\$ 1,378,399</u>	<u>\$ 1,659,006</u>

\$1,606,149 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2018. Other amounts reported as deferred inflows of resources related to pensions will be recognized as a reduction to pension expense as follows:

Year Ended June 30	
2018	\$ 375,150
2019	508,482
2020	1,604,210
2021	821,902
	<u>\$ 3,309,744</u>

# MONTEREY-SALINAS TRANSIT

## NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

### XI. LONG-TERM DEBT

On January 21, 2016, MST entered into an agreement with two lenders to finance the cost of acquiring the administration building of MST. The building was financed with funds received from two promissory notes from Rabobank, N.A. and a private lender in the amount of \$1,860,000 and \$839,768, respectively. The Bank's note carry a fixed interest rate of 4.3% and the private lenders note carry a fixed rate of 5%. The building was acquired for a total cost of \$2,549,250 and additional improvements financed with the secondary loan from the private lender for the same amount. MST covenant to Rabobank N.A, that it will maintain a current ratio of 1.25 to 1.0. MST is in the opinion that it is in compliance with the debt covenant requirement. MST's promissory notes balances are as follows:

	Balance July 1, 2016	Additions	Deletions	Balance June 30, 2017	Due in One Year
Rabobank Promissory Note	\$ 1,808,428	\$ -	\$ 155,392	\$ 1,653,036	\$ 155,392
Other Promissory Note	827,122	-	39,225	787,897	39,225
Total	<u>\$ 2,635,550</u>	<u>\$ -</u>	<u>\$ 194,617</u>	<u>\$ 2,440,933</u>	<u>\$ 194,617</u>

	Balance July 1, 2015	Additions	Deletions	Balance June 30, 2016	Due in One Year
Rabobank Promissory Note	\$ -	\$1,860,000	\$ 51,572	\$ 1,808,428	\$ 155,392
Other Promissory Note	-	839,768	12,646	827,122	39,225
Total	<u>\$ -</u>	<u>\$2,699,768</u>	<u>\$ 64,218</u>	<u>\$ 2,635,550</u>	<u>\$ 194,617</u>

MST's debt service requirements for the two notes are as follows:

Fiscal Year	Principal	Interest to Maturity	Total
2018	\$ 203,584	\$ 107,796	\$ 311,381
2019	212,967	98,414	311,381
2020	222,636	88,745	311,381
2021	233,046	78,335	311,381
2022	243,790	67,591	311,381
2023-2027	1,058,439	168,513	1,458,643
2028-2032	266,471	25,726	371,887
Total	<u>\$ 2,440,933</u>	<u>\$ 635,120</u>	<u>\$ 3,387,433</u>

***REQUIRED SUPPLEMENTARY INFORMATION***

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# MONTEREY-SALINAS TRANSIT

## SCHEDULE OF CHANGES IN NET PENSION LIABILITY AND RELATED RATIOS YEARS ENDED JUNE 30, 2017 AND 2016

<b>Total Pension Liability</b>			
Fiscal Years	June 30, 2017	June 30, 2016	June 30, 2015
Measurement Years	June 30, 2016	June 30, 2015	June 30, 2014
Service Cost	\$ 2,214,379	\$ 2,083,605	\$ 1,986,635
Interest on total pension liability	5,050,074	4,594,150	4,292,256
Differences between expected and actual experience	1,234,386	(499,608)	-
Changes in assumptions	-	(1,144,851)	-
Changes in benefits	-	-	-
Benefit payments, including refunds of employee	(2,084,100)	(1,951,379)	(1,766,124)
<b>Net change in total pension liability</b>	<b>6,414,739</b>	<b>3,081,917</b>	<b>4,512,767</b>
<b>Total pension liability - beginning</b>	<b>64,714,507</b>	<b>61,632,590</b>	<b>57,119,823</b>
<b>Total pension liability - ending (a)</b>	<b>\$ 71,129,246</b>	<b>\$ 64,714,507</b>	<b>\$ 61,632,590</b>
<b>Plan fiduciary net position</b>			
Contributions - employer	\$ 1,378,441	\$ 1,174,672	\$ 1,023,942
Contributions - employee	969,400	935,755	828,109
Net investment income	283,613	1,254,149	8,369,916
Administrative expenses	(34,994)	(64,625)	-
Benefit payments	(2,084,100)	(1,951,379)	(1,766,124)
<b>Net change in plan fiduciary net position</b>	<b>512,360</b>	<b>1,348,572</b>	<b>8,455,843</b>
<b>Plan fiduciary net position - beginning</b>	<b>57,419,953</b>	<b>56,071,381</b>	<b>47,615,538</b>
<b>Plan fiduciary net position - ending (b)</b>	<b>\$ 57,932,313</b>	<b>\$ 57,419,953</b>	<b>\$ 56,071,381</b>
<b>Net pension liability - ending (a)-(b)</b>	<b>\$ 13,196,933</b>	<b>\$ 7,294,554</b>	<b>\$ 5,561,209</b>
Plan fiduciary net position as a percentage of the total pension liability	81.45%	88.73%	90.98%
Covered payroll	\$ 13,972,736	\$ 13,774,991	\$ 12,726,683
Net pension liability as percentage of covered payroll	94.45%	52.96%	43.70%

### Notes to Schedule:

10 years data is not available before the implementation of the pension standards

### Change in Assumptions:

Discount rate changed from 7.5% at the June 30, 2014 measurement period to 7.65% at the June 30, 2015 measurement period.

## MONTEREY-SALINAS TRANSIT

### SCHEDULE OF EMPLOYER PENSION CONTRIBUTIONS YEARS ENDED JUNE 30, 2017 AND 2016

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	2017	2016	2015 <sup>(1)</sup>
Actuarially determined contribution	\$ 1,606,149	\$ 1,378,399	\$ 1,023,942
Contributions in relation to the actuarially determined contributions	(1,606,149)	(1,378,399)	(1,023,942)
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Covered payroll	\$14,459,041	\$ 13,972,736	\$ 13,774,991
Contributions as a percentage of covered payroll	11.11%	9.86%	7.43%

(1) Ten year information is not available before the implementation of the pension standards



***OTHER SUPPLEMENTAL INFORMATION***

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# MONTEREY-SALINAS TRANSIT

## CONSOLIDATING SCHEDULE OF NET POSITION BY PROGRAM JUNE 30, 2017

ASSETS	FIXED-ROUTE BUS SERVICE	RIDES	SALES TAX	TOTAL
<b>CURRENT ASSETS:</b>				
Cash and investments	\$ 9,822,326	\$ -	\$ -	\$ 9,822,326
Operating grants receivable	7,203,703	727,217	1,058,619	8,989,539
Capital grants receivable	1,112,753	-	-	1,112,753
Materials and supplies, at cost	256,965	-	-	256,965
Prepaid items	195,362	36,025	-	231,387
Other receivables	633,680	-	-	633,680
Inter-program receivable	-	-	1,443,652	1,443,652
Total current assets	19,224,789	763,242	2,502,271	22,490,302
<b>NON CURRENT ASSETS:</b>				
Restricted cash and investments	4,145,791	8,640	-	4,154,431
Property, Plant And Equipment:				
Land	3,914,786	-	-	3,914,786
Buses	38,327,641	2,281,653	-	40,609,294
Shop, office and other equipment	32,033,503	363,551	-	32,397,054
Total	74,275,930	2,645,204	-	76,921,134
Accumulated depreciation	(42,517,988)	(1,678,483)	-	(44,196,471)
Construction in progress	8,586,873	209,025	-	8,795,898
Property, plant and equipment - net	40,344,815	1,175,746	-	41,520,561
TOTAL ASSETS	63,715,395	1,947,628	2,502,271	68,165,294
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>				
Deferred amounts from pension activities	5,671,456	-	-	5,671,456
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES:</b>				
Accounts payable	2,792,227	-	6,144	2,798,371
Accrued liabilities	1,953,491	43,230	62,931	2,059,652
Current portion of notes payable	194,617	-	-	194,617
Current portion of self-insurance liabilities	554,269	-	-	554,269
Current portion of vacation liabilities	1,574,673	-	-	1,574,673
Inter-program payable	167,916	1,275,736	-	1,443,652
Total current liabilities	7,237,193	1,318,966	69,075	8,625,234
<b>NONCURRENT LIABILITIES</b>				
Notes payable	2,246,316	-	-	2,246,316
Self-insurance liabilities	1,460,039	-	-	1,460,039
Net pension liabilities	13,196,933	-	-	13,196,933
Total noncurrent liabilities	16,903,288	-	-	16,903,288
TOTAL LIABILITIES	24,140,481	1,318,966	69,075	25,528,522
<b>DEFERRED INFLOWS OF RESOURCES:</b>				
Deferred amounts from pension activities	755,563	-	-	755,563
<b>NET POSITION:</b>				
Net investment in capital assets	37,903,882	1,175,746	-	39,079,628
Restricted for capital projects	4,145,791	8,640	-	4,154,431
Unrestricted	2,441,134	(555,724)	2,433,196	4,318,606
TOTAL NET POSITION	\$ 44,490,807	\$ 628,662	\$ 2,433,196	\$ 47,552,665

# MONTEREY-SALINAS TRANSIT

## CONSOLIDATING SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION BY PROGRAM FOR THE YEAR ENDED JUNE 30, 2017

	FIXED-ROUTE BUS SERVICE	RIDES	SALES TAX	TOTAL
REVENUES:				
Fares	\$ 9,890,197	\$ 480,303	\$ -	\$ 10,370,500
Operating assistance:				
Sales Tax Revenue	-	3,634,216	5,288,696	8,922,912
Federal grants	8,758,334	-	-	8,758,334
Local and state grants	17,442,001	-	-	17,442,001
Interest income	69,496	-	-	69,496
Other	296,186	-	-	296,186
Total	36,456,214	4,114,519	5,288,696	45,859,429
EXPENSES:				
Salaries and benefits	23,066,521	142,727	355,401	23,564,649
Professional and technical services	2,579,701	54,256	14,220	2,648,177
Materials and supplies	4,019,606	358,227	69,600	4,447,433
Utilities	434,999	-	720	435,719
Insurance	710,712	-	-	710,712
Taxes	153,717	-	-	153,717
Purchased transportation	3,863,849	3,365,113	813,935	8,042,897
State Program Admin Fees	-	193,951	282,339	476,290
Other	765,526	245	102,773	868,544
Inter-program Transfers	(2,635,444)	-	2,635,444	-
Total	32,959,187	4,114,519	4,274,432	41,348,138
EXCESS (DEFICIENCY) OF REVENUE BEFORE CAPITAL AND FINANCING ITEMS OVER EXPENDITURES	3,497,027	-	1,014,264	4,511,291
INCOME (EXPENSE) FROM CAPITAL AND RELATED FINANCING:				
Gain (Loss) on disposal of assets	(272,270)	-	-	(272,270)
Capital contributions	1,802,761	-	-	1,802,761
Depreciation	(4,730,457)	(382,594)	-	(5,113,051)
Total	(3,199,966)	(382,594)	-	(3,582,560)
CHANGE IN NET POSITION	\$ 297,061	\$ (382,594)	\$ 1,014,264	\$ 928,731

# MONTEREY-SALINAS TRANSIT

## CONSOLIDATING SCHEDULE OF CASH FLOWS BY PROGRAM FOR THE YEAR ENDED JUNE 30, 2017

	FIXED ROUTE BUS SERVICE	RIDES	SALES TAX	TOTAL
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Cash received from fares	\$ 9,890,197	\$ 480,303	\$ -	\$10,370,500
Payments to employees	(21,252,634)	(142,193)	(366,314)	(21,761,141)
Payments to vendors for services	(9,813,339)	(3,793,979)	(892,331)	(14,499,649)
Payments for insurance claims and premiums	(926,155)	-	-	(926,155)
Other	2,347,764	474,737	(3,770,973)	(948,472)
Net cash used in operating activities	<u>(19,754,167)</u>	<u>(2,981,132)</u>	<u>(5,029,618)</u>	<u>(27,764,917)</u>
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:</b>				
Operating assistance received	24,063,094	3,338,593	5,029,618	32,431,305
Net cash provided fby non-capital and related financing activities	<u>24,063,094</u>	<u>3,338,593</u>	<u>5,029,618</u>	<u>32,431,305</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>				
Capital grant funds received	967,121	-	-	967,121
Interest payments	(116,764)	-	-	(116,764)
Principal payments	(194,617)	-	-	(194,617)
Purchases of property, plant and equipment	<u>(8,156,248)</u>	<u>(357,461)</u>	<u>-</u>	<u>(8,513,709)</u>
Net cash provided by (Used in) in capital and related financing activities	<u>(7,500,508)</u>	<u>(357,461)</u>	<u>-</u>	<u>(7,857,969)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Interest received	<u>69,496</u>	<u>-</u>	<u>-</u>	<u>69,496</u>
<b>NET INCREASE (Decrease) IN CASH AND EQUIVALENTS</b>	<u>(3,122,085)</u>	<u>-</u>	<u>-</u>	<u>(3,122,085)</u>
<b>CASH AND EQUIVALENTS, BEGINNING OF YEAR</b>	<u>17,090,202</u>	<u>8,640</u>	<u>-</u>	<u>17,098,842</u>
<b>CASH AND EQUIVALENTS, END OF YEAR</b>	<u>\$ 13,968,117</u>	<u>\$ 8,640</u>	<u>\$ -</u>	<u>\$13,976,757</u>

# MONTEREY-SALINAS TRANSIT

## BUDGETARY COMPARISON SCHEDULE YEAR ENDED JUNE 30, 2017

	Budgeted Amounts	Actual	Variances Positive (Negative)
REVENUES:			
Fares	\$ 10,321,212	\$ 10,370,500	\$ 49,288
Operating assistance:			
Sales Tax Revenue	7,500,000	8,922,912	1,422,912
Federal grants	8,764,812	8,758,334	(6,478)
Local and State grants	16,696,884	17,442,001	745,117
Interest	42,144	69,496	27,352
Other income	236,244	296,186	59,942
Total revenues	<u>43,561,296</u>	<u>45,859,429</u>	<u>2,298,133</u>
EXPENSES:			
Salaries and benefits	24,050,988	23,564,649	486,339
Professional and technical services	2,603,616	2,648,177	(44,561)
Materials and supplies	6,056,268	4,447,433	1,608,835
Utilities	463,176	435,719	27,457
Insurance	651,036	710,712	(59,676)
Taxes	207,708	153,717	53,991
Purchased transportation	8,052,552	8,042,897	9,655
State program admin fees	466,140	476,290	(10,150)
Other	940,428	868,544	71,884
Total expenses	<u>43,491,912</u>	<u>41,348,138</u>	<u>2,143,774</u>
Excess of revenues over expenses	<u>69,384</u>	<u>4,511,291</u>	<u>4,441,907</u>
RECONCILING ITEMS:			
Loss on disposal of capital assets		(272,270)	
Depreciation		(5,113,051)	
Capital contributions		<u>1,802,761</u>	
Total		<u>(3,582,560)</u>	
CHANGE IN NET POSITION		928,731	
NET POSITION, Beginning		<u>46,623,934</u>	
NET POSITION, Ending		<u>\$ 47,552,665</u>	

# Section III

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## **STATISTICAL**

### **Financial Trends**

- Changes in Net Position
- Net Position

### **Revenue Capacity**

- Fixed Route Transportation – Ridership
- Fixed Route Transportation – Bus Passenger Fares
- Revenue Base
- Revenue Rate

### **Debt Capacity**

- Outstanding Debt
- Per Capita Debt
- Pledged Revenue Coverage

### **Demographic and Economic Indicators**

- Population
- Total Personal Income
- Per Capita Personal Income
- Unemployment Rates
- Principal Employers

### **Operating Information**

- Fixed-Route Service
- RIDES
- Employees
- Fixed-Route Fares
- Fleet Information
- Capital Assets

## **STATISTICAL SECTION**

The Statistical Section of MST's CAFR presents detailed information as a context for understanding the information in the financial statement, notes disclosure and supplementary information for assessing MST's economic condition.

### **Financial Trends**

These schedules contain trend information to assist readers in understanding and assessing how MST's financial position has changed over time.

### **Revenue Capacity Information**

These schedules contain information to assist readers in understanding and assessing the factors affecting MST's ability to generate passenger fares.

### **Debt Capacity**

These schedules assist readers in understanding and assessing MST's debt burden and its ability to issue future debt.

### **Demographic and Economic Information**

These schedules present socioeconomic indicators to assist readers in understanding the environment within which MST's financial activities take place.

### **Operating Information**

These schedules contain contextual information about MST's operations and resources to assist readers in using financial statement information to understand and assess MST's economic condition.



# MONTEREY-SALINAS TRANSIT

## FINANCIAL TRENDS – TEN-YEAR COMPARISON - FISCAL YEARS 2008 THROUGH FISCAL YEAR 2017 (In thousands)

Fiscal year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Passenger Fares	\$ 6,745	\$ 7,409	\$ 6,989	\$ 8,018	\$ 7,859	\$ 7,291	\$ 6,921	\$ 7,590	\$ 9,022	\$ 10,371
Operating Expenses	24,405	26,313	27,515	31,613	33,120	33,303	33,070	36,022	35,321	40,872
Depreciation Expense	4,234	4,225	4,112	4,086	4,029	3,607	4,139	4,462	5,153	5,113
Operating Loss	(21,894)	(23,129)	(24,638)	(27,681)	(29,290)	(29,619)	(30,288)	(32,894)	(31,452)	(35,614)
<i>Nonoperating Revenues (Expenses)</i>										
Sales Tax Revenues	-	-	-	-	-	-	-	1,981	8,537	8,923
Federal Funds	7,340	8,125	10,156	8,419	8,679	10,082	10,357	10,477	8,755	8,758
Local Transportation Funds	9,742	9,692	12,405	12,544	15,007	18,462	16,577	17,475	17,114	17,442
Interest Expense	(1,644)	(378)	-	-	-	-	-	-	-	-
Gain (or loss) on disposal of asset	1	-	(7)	(5)	12	(8)	36	14	5	(272)
Interest Income	403	182	166	89	24	21	58	50	39	69
Other Income	175	235	130	208	251	524	426	319	232	296
State Program Admin Fees	-	-	-	-	-	-	-	(429)	(388)	(476)
Total Nonoperating	16,017	17,856	22,850	21,255	23,973	29,081	27,454	29,888	34,294	34,740
Net Income (Loss)	(5,877)	(5,273)	(1,788)	(6,426)	(5,317)	(538)	(2,835)	(3,006)	2,842	(874)
Capital Contributions	15,235	7,257	3,875	2,705	3,668	12,833	1,946	14,688	1,302	1,803
Special Items	-	-	5,246	1,048	-	(5,206)	-	-	-	-
Change in Net Position	\$ 9,358	\$ 1,984	\$ 7,333	\$ (2,673)	\$ (1,649)	\$ 7,089	\$ (889)	\$ 11,682	\$ 4,144	\$ 929
<i>Net Position Component</i>										
Net investment in capital assets	\$ 22,765	\$ 27,251	\$ 29,638	\$ 29,583	\$ 28,198	\$ 26,818	\$ 26,513	\$ 36,177	\$ 35,757	\$ 39,080
Restricted for capital projects	-	-	-	-	-	11,476	9,715	10,981	8,368	4,154
Unrestricted	5,318	2,816	7,762	5,144	4,880	1,872	3,050	(4,678)	2,499	4,319
Net Position, End of year	\$ 28,083	\$ 30,067	\$ 37,400	\$ 34,727	\$ 33,078	\$ 40,167	\$ 39,278	\$ 42,480	\$ 46,624	\$ 47,553

Source: MST's comprehensive annual financial reports (CAFR)

This table shows our operating revenues and expenses, non operating revenues and expenses, contributions, depreciation as well as restrictions of our net position.

## MONTEREY-SALINAS TRANSIT

### REVENUE CAPACITY

#### FISCAL YEARS 2008 THROUGH FISCAL YEAR 2017

(In thousands)

<b>Fares are in thousands</b>	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Passenger Fares	\$ 6,745	\$ 7,409	\$ 6,989	\$ 8,018	\$ 7,859	\$ 7,291	\$ 6,921	\$ 7,590	\$ 9,022	\$ 10,371
Number of Passengers	4,743	4,512	4,355	4,477	4,449	4,082	4,269	4,335	4,407	4,395
Fare Structure										
Full fare: Adult	\$ 2.00	\$ 2.50	\$ 2.50	\$ 2.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50	\$3.50
Discount fare: Senior, Youth & Disabled	\$ 1.00	\$ 1.10	\$ 1.25	\$50-1.50	\$75-1.75	\$75-1.75	\$75-1.75	\$75-1.75	\$75-1.75	\$75-1.75
Transfers	\$0.25/.10	\$0.25/.10	\$0.25/.10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Source: MST's Business Service Department

This table shows passenger fares, number of passengers and each revenue fare structure at MST. MST does not have major revenue payers as most of the revenues are derived from passenger fares.

## MONTEREY-SALINAS TRANSIT

### DEBT CAPACITY

#### FISCAL YEARS 2008 THROUGH FISCAL YEAR 2017

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	2008	2013	2016	2017*
Ratio of outstanding debt:				
As a percent of personal income	0.05%	0.02%	0.01%	0.01%
Per capita income (in thousands)	\$ 42.51	\$ 44.85	\$ 52.45	\$ 53.50
Total Debt	\$ 1,892,723	\$ 3,600,000	\$ 2,635,550	\$2,440,933

Source: County of Monterey and MST's comprehensive annual financial reports

\*As a percent of Personal Income and Per Capita are estimated by multiplying 2% of annual inflation based on 2016 census data

This table also shows MST's total debt based on the mean personal income for Monterey County.

MST does not have any overlapping debt with any other government.

# MONTEREY-SALINAS TRANSIT

## DEMOGRAPHIC AND ECONOMIC INDICATORS FISCAL YEARS 2008 THROUGH FISCAL YEAR 2017

<i>Fiscal Year</i>	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
<b>Service Area Population</b>											
(In thousands)	424	429	434	416	420	423	424	425	425	434	435
<b>Total Personal Income</b>											
(In millions)	\$16,694	\$ 17,205	\$ 17,382	\$16,969	\$ 17,356	\$ 18,365	\$ 19,233	\$ 20,252	\$ 22,143	\$ 22,827	\$ 23,284
<b>Per Capita Personal Income</b>											
<b>Income</b>	\$41,256	\$42,506	\$41,735	\$40,754	\$41,138	\$ 43,034	\$ 44,851	\$ 47,107	\$ 51,256	\$ 52,448	\$ 53,497
<b>Unemployment Rate</b>	7.10%	8.40%	11.70%	12.70%	12.90%	11.10%	8.00%	7.00%	6.20%	5.50%	5.50%

\* Information is not available.

Source: State Employment Development Department and County of Monterey

\*2017 Personal Income and Per Capita Income are estimated by multiplying 2% of annual inflation based on 2016 census data

<b>Principal Industry</b>	<b>Employees in 2017</b>	<b>% of Total in 2017</b>
Farm	70,000	33.47%
Mining and Logging	300	0.14%
Construction	6,200	2.96%
Manufacturing	5,700	2.72%
Trade, Transportation & Utilities	26,400	12.62%
Information	1,100	0.53%
Financial Activities	4,200	2.01%
Professional & Business Services	13,100	6.26%
Educational & Health Services	19,100	9.13%
Leisure & Hospitality	25,300	12.09%
Other Services	5,400	2.58%
Government	32,400	15.49%
<b>TOTAL</b>	<b>209,200</b>	<b>100.00%</b>

<b>Principal Industry</b>	<b>Employees in 2008</b>	<b>% of Total in 2008</b>
Farm	54,800	29.27%
Mining and Logging	200	0.11%
Construction	6,000	3.21%
Manufacturing	6,100	3.26%
Trade, Transportation & Utilities	25,900	13.84%
Information	2,100	1.12%
Financial Activities	5,500	2.94%
Professional & Business Services	11,500	6.14%
Educational & Health Services	15,600	8.33%
Leisure & Hospitality	21,900	11.70%
Other Services	4,700	2.51%
Government	32,900	17.57%
<b>TOTAL</b>	<b>187,200</b>	<b>100.00%</b>

Source: Most recent information available from the State of California Employment Development Department.

# MONTEREY-SALINAS TRANSIT

## OPERATING INFORMATION – MISCELLANEOUS INFORMATION FISCAL YEARS 2008 THROUGH FISCAL YEAR 2017

<i>Fiscal year</i>	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
<b>Fixed-Route Service:*</b>										
Net Cost/Passenger	\$ 4.87	\$ 5.73	\$ 5.94	\$ 6.53	\$ 6.83	\$ 7.61	\$ 7.22	\$ 7.69	\$ 7.48	\$ 8.74
Net Cost/Vehicle Mile	6.82	6.94	6.53	6.90	6.96	7.71	7.69	7.59	6.98	8.14
Net Cost/Service Hour	107.25	112.01	105.16	110.58	114.10	127.61	126.35	122.75	114.51	128.96
<b>RIDES:*</b>										
Net Cost/Passenger	\$ 21.39	\$ 20.22	\$ 24.60	\$ 28.21	\$ 23.20	\$ 28.75	\$ 28.24	\$ 25.49	\$ 31.24	\$ 30.99
Net Cost/Vehicle Mile	2.24	2.22	2.65	2.91	2.54	2.94	3.04	3.16	4.20	4.21
Net Cost/Service Hour	40.50	39.25	46.55	53.45	44.38	56.86	44.36	45.64	45.63	55.90
<b>Employees:</b>										
Administration	26	30	24	22	24	22	23	24	26	32
Facilities	5	6	6	6	6	6	6	6	6	7
Operations	147	167	160	173	173	167	158	166	164	169
Maintenance	32	36	38	39	41	37	38	36	38	41
Total	211	239	228	240	244	232	225	232	234	249
<b>Fixed-Route Fares:</b>										
Full	\$ 2.00	\$ 2.50	\$ 2.50	\$1.00-\$3.00	\$1.50-\$3.50	\$1.50-\$3.50	\$1.50-\$3.50	\$1.50-\$3.50	\$1.50-\$3.50	\$1.50-\$3.50
Senior/Disabled	\$ 1.00	\$ 1.25	\$ 1.25	\$0.50-\$1.50	\$0.75-\$1.75	\$0.75-\$1.75	\$0.75-\$1.75	\$0.75-\$1.75	\$0.75-\$1.75	\$0.75-\$1.75

\* Excludes Depreciation

This table shows information about our costs to provide services to our customers. We also show in this table the total number of employees as well as information about our fleet.

# MONTEREY-SALINAS TRANSIT

## OPERATING INFORMATION – CAPITAL ASSETS FISCAL YEARS 2008 THROUGH FISCAL YEAR 2017

<i>Fiscal year</i>	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Capital Assets Not Being Depreciated										
Land	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,426	\$ 3,915
Construction in progress	165	1,281	4,466	5,584	6,532	5,747	1,774	2,373	2,910	8,796
Total Capital Assets Not Being Depreciated	3,591	4,707	7,892	9,010	9,958	9,173	5,200	5,799	6,337	12,711
Other Capital Assets										
Buses	35,629	36,417	31,727	32,264	33,561	35,157	34,990	46,098	40,651	40,609
Shop, office and other equipment	25,206	25,839	26,815	28,916	27,501	28,626	35,202	36,746	37,370	32,397
Total Capital Assets Being Depreciated	60,835	62,256	58,542	61,180	61,062	63,783	70,191	82,844	78,021	73,006
Less Accumulated Depreciation For:										
Buses	(15,781)	(18,585)	(17,026)	(19,798)	(22,718)	(24,975)	(26,171)	(28,192)	(25,247)	(27,282)
Shop, office and other equipment	(19,707)	(21,126)	(19,771)	(20,810)	(20,105)	(21,164)	(22,707)	(24,275)	(20,718)	(16,915)
Total Accumulated Depreciation	(35,488)	(39,711)	(36,797)	(40,608)	(42,823)	(46,139)	(48,879)	(52,467)	(45,965)	(44,196)
Capital Assets, Net	\$ 28,938	\$ 27,252	\$ 29,637	\$ 29,582	\$ 28,197	\$ 26,817	\$ 26,513	\$ 36,177	\$ 38,392	\$ 41,521
<b>Fleet Information:</b>										
Standard Coaches	97	97	103	113	113	104	111	108	123	122
RIDES Vehicles	29	26	29	31	32	36	33	32	29	34
Total Revenue Vehicles	126	123	132	144	145	140	144	140	152	156

Source: MST's comprehensive annual financial reports

## Section IV

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### **COMPLIANCE**

- Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*, the Transportation Development Act and California Government Code Section 8879.5
- Independent Auditor's Report on Compliance for Each Major Federal Program; and Report on Internal Control Over Compliance Required by *Uniform Guidance*
- Schedule of Expenditures of Federal Awards
- Schedule of Findings and Questioned Costs
- Summary Schedule of Prior Audit Findings

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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*, THE TRANSPORTATION DEVELOPMENT ACT AND CALIFORNIA GOVERNMENT CODE SECTION 8879.55**

The Board of Directors of  
Monterey-Salinas Transit  
Monterey, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Monterey-Salinas Transit (MST), as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise MST's basic financial statements, and have issued our report thereon dated December 22, 2017. Our report included an emphasis of matter regarding adoption of the new pension reporting standards.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered MST's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the MST's internal control. Accordingly, we do not express an opinion on the effectiveness of the MST's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether MST's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, including the applicable provisions of Section 6667 of Title 21 of the California Code of Regulations and California Government Code Section 8879.55 et seq., noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*, Section 6667 of Title 21 of the California Code of Regulations and California Government Code Section 8879.55 et seq.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Vavrinek, Trine, Day & Co. LLP

Palo Alto, California  
December 22, 2017



**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE**

The Board of Directors of  
Monterey-Salinas Transit  
Monterey, California

**Report on Compliance for Each Major Federal Program**

We have audited Monterey-Salinas Transit's (MST) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of MST's major federal programs for the year ended June 30, 2017. MST's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

***Management's Responsibility***

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

***Auditor's Responsibility***

Our responsibility is to express an opinion on compliance for each of MST's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about MST's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of MST's compliance.

***Opinion on Each Major Federal Program***

In our opinion, MST complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2017.

### **Report on Internal Control Over Compliance**

Management of MST is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered MST's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of MST's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Vavrinek, Trine, Day & Co. LLP*

Palo Alto, California  
December 22, 2017

# MONTEREY-SALINAS TRANSIT

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED JUNE 30, 2017

<b>Federal Grantor/Program Title</b>	<b>Federal CFDA Number</b>	<b>Grant Identification Number</b>	<b>Federal Expenditures</b>
<b><u>U.S. Department of Transportation</u></b>			
Direct grants			
Federal Transit Cluster:			
Federal Transit Capital Formula Grants	20.507	CA90Z005	\$ 58,328
Federal Transit Capital Formula Grants	20.507	CA201722	7,199,186
Total Federal Transit Cluster			<u>7,257,514</u>
Passed Through California Department of Transportation:			
Transit Services Program Cluster:			
Enhanced Mobility of Seniors and Individuals with Disabilities	20.513	64AQ16-00065	32,000
Formula Grants for Rural Areas	20.509	Multiple numbers <sup>(1)</sup>	1,514,601
Metropolitan Transportation Planning	20.505	680	47,441
Total Transit Services Program Cluster			<u>1,594,042</u>
Total U.S. Department of Transportation			<u>8,851,556</u>
<b><u>U.S. Department of Housing and Urban Development</u></b>			
Passed Through County of Monterey:			
Community Development Block Grants	14.218	2015-2016	548
<b>Total Expenditures of Federal Awards</b>			<u><u>\$ 8,852,104</u></u>

(1) There are multiple Grant Identification Numbers as follows: 64C017-00469, 64C017-00453, 64CC15-00341, 6414405, and 64B017-00533.

### Note - Summary Of Significant Accounting Policies

#### A. General

The accompanying Schedule of Expenditures of Federal Awards presents the activity of federal award programs of MST. MST's reporting entity is defined in Note II of MST's financial statements. All federal awards received directly from federal agencies, as well as federal awards passed through from other government agencies are included on the Schedule of Expenditures of Federal Awards. MST has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

#### B. Basis of Accounting

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual basis of accounting, which is described in Note II of MST's Financial Statements.

# MONTEREY-SALINAS TRANSIT

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2017

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### Part I – Summary of Auditor’s Results

#### FINANCIAL STATEMENTS

Type of auditor's report issued:	<u>Unmodified</u>
Internal control over financial reporting:	
Material weaknesses identified?	<u>None</u>
Significant deficiencies identified?	<u>None reported</u>
Noncompliance material to financial statements noted?	<u>No</u>

#### FEDERAL AWARDS

Internal control over major Federal programs:	
Material weaknesses identified?	<u>None</u>
Significant deficiencies identified?	<u>None reported</u>
Type of auditor's report issued on compliance for major Federal programs:	<u>Unmodified</u>
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)	<u>None</u>

Identification of major programs:

<u>CFDA Number</u>	<u>Name of Federal Program or Cluster</u>
20.507	Federal Transit Cluster

Dollar threshold used to distinguish between Type A and Type B programs:	<u>\$ 750,000</u>
Auditee qualified as low-risk auditee?	<u>Yes</u>

# MONTEREY-SALINAS TRANSIT

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2017

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### Part II – Financial Statement Findings Section

<u>Reference Number</u>	<u>Findings</u>	<u>Questioned Costs</u>
No matters are reported		

### Part III – Federal Award Findings and Questioned Cost Section

<u>Reference Number</u>	<u>Findings</u>	<u>Questioned Costs</u>
No matters are reported		

**MONTEREY-SALINAS TRANSIT**

**SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS  
YEAR ENDED JUNE 30, 2017**

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No matters are reported.





*Monterey-Salinas Transit  
19 Upper Ragsdale Dr. Suite 200  
Monterey, CA 93940  
Phone (888)MST-BUS1  
Fax (831) 899-3954*